### Stefan Tangermann Department of Agricultural Economics and Rural Development



# TTIP and Agricultural Trade: Chicken War Over Again?

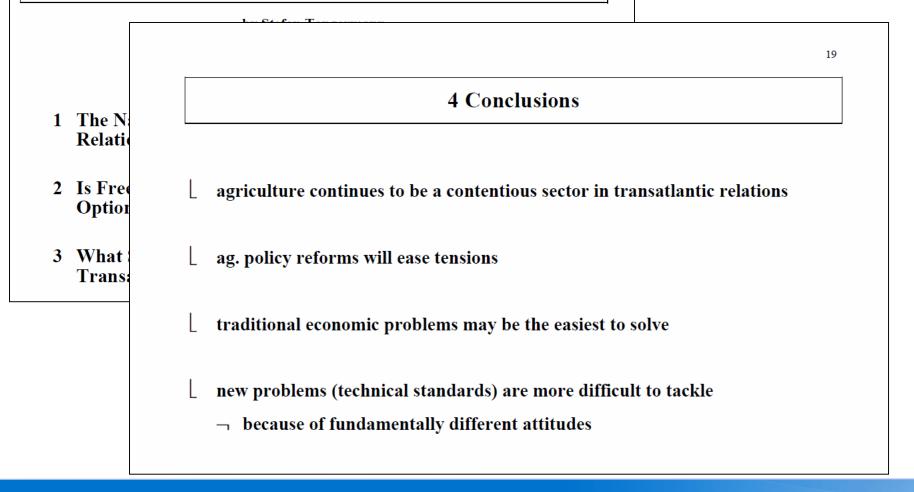
Farm Foundation Round Table, Januar 6-8, 2016, Tucson (AZ)

#### Old wine in new bottles?



### THE COMMON AND UNCOMMON AGRICULTURAL POLICIES: AN ETERNAL ISSUE?

May 6, 1998



#### Let us consider some ...



- ... history
- ... facts
- ... issues for negotiations
- ... potential landing zones

### 30 years of conflict in transatlantic ag trade



- Tensions abounded since creation of EEC (1958) and introduction of CAP (1962)
- Example: 'Chicken War' of 1963
  - EEC introduces high tariffs on chicken
  - US retaliates by introducing punitive tariffs on brandy (France), VW pick-ups (Germany), potato starch (Netherlands)
- Example: GATT disputes
  - US takes EEC to 'court' over EEC subsidies for pasta, canned fruit, wheat flour, poultry, ...
  - famous 'oilseed dispute' of 1988

### **Conflict and convergence in GATT negotiations**



- US and EEC fought each other in all GATT rounds
- Uruguay Round (1986-94) started with
  - US proposal of "zero option"
  - EEC proposal to manage markets
- US-EC accord at Blair House opened door to conclusion of Uruguay Round
- → Agreement on Agriculture established entirely new regime for ag trade in WTO

#### Nature of conflicts has shifted



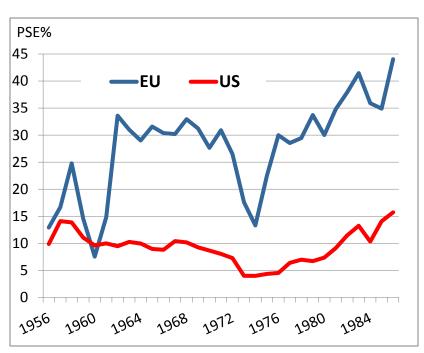
- After Uruguay Round, traditional conflicts (subsidies, tariffs) subsided, but
  - ... new conflicts emerged: non-tariff measures (NTM)
- Examples:
  - beef hormones
  - 'mad cow' disease (BSE)
  - GMOs
  - pathogen reduction techniques
  - Grade A milk
  - raw milk cheese
  - geographical indications (GI)

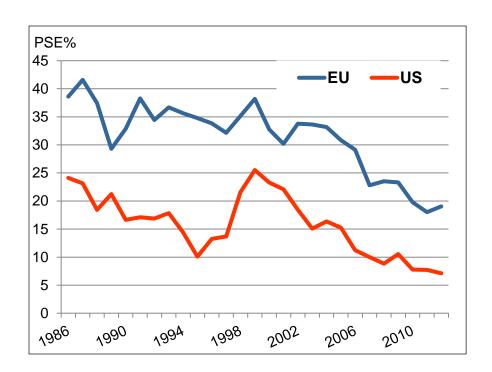
#### Some facts (1):



#### EU provides much more farm support than US

PSE% (Producer Support Estimate)
Share of government support in farm revenue





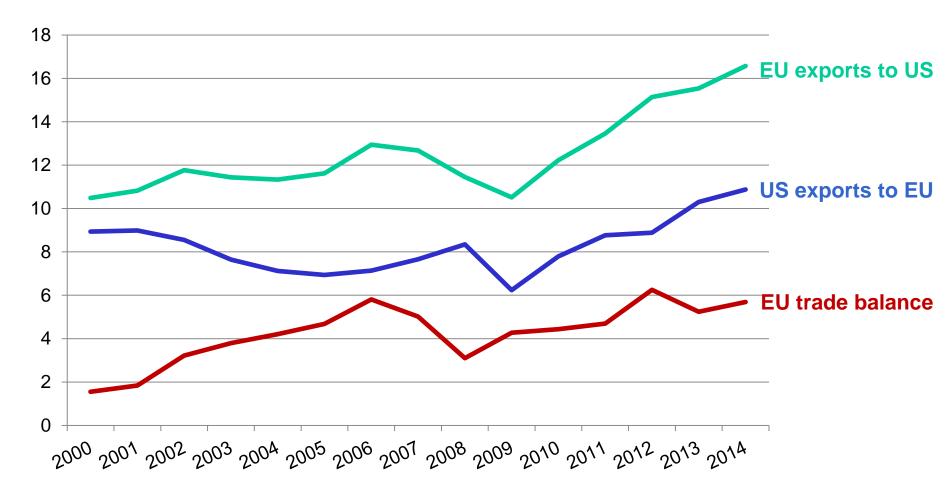
**Source: Josling and Tangermann (2015)** 

- Since early 1990s there were reforms of farm policy in US and EU
- farm support reduced, less market distortions: partial convergence

# Some facts (2): US-EU ag & food trade grows dynamically



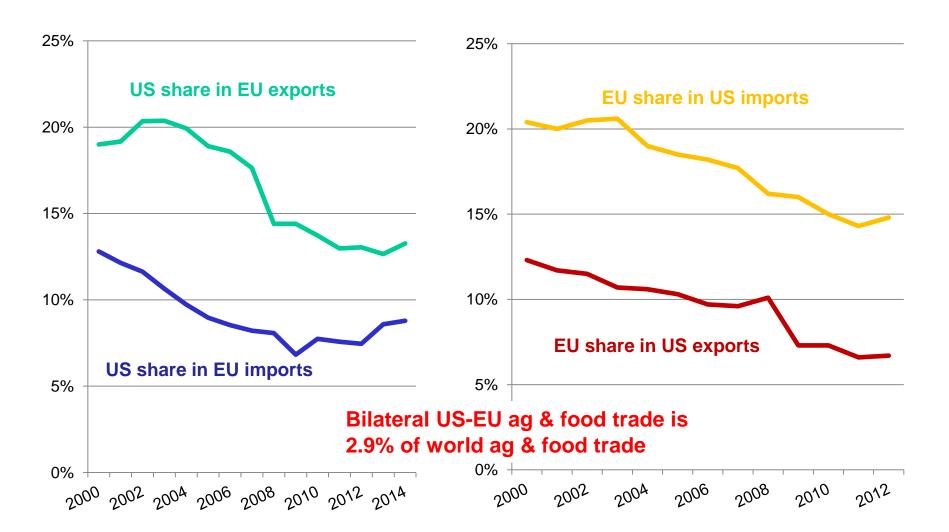
#### **Billion EUR**



Source: Josling and Tangermann (2015) updated

## Some facts (3): Weight of bilateral ag & food trade declines



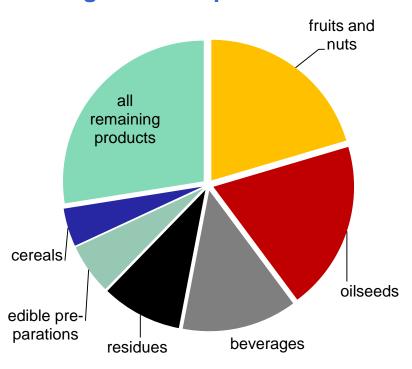


Source: Josling and Tangermann (2015) updated

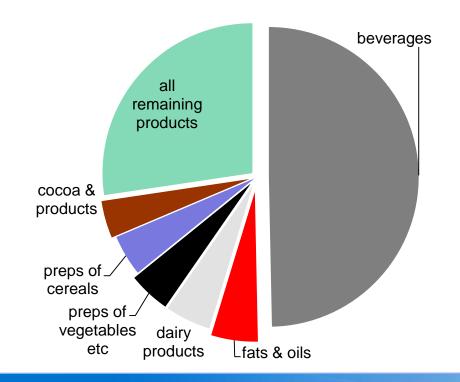
# Some facts (4) Much of US-EU trade is complementary



#### US ag & food exports to EU



#### EU ag & food exports to US

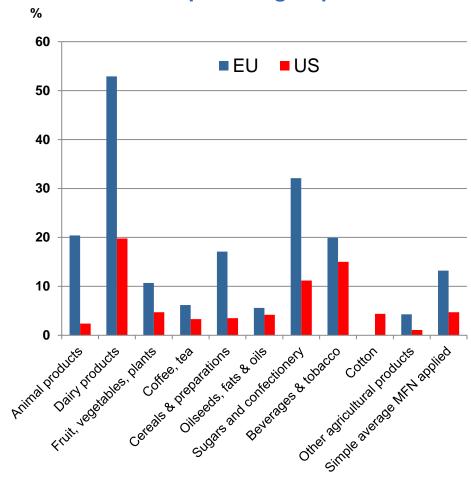


Source: Josling and Tangermann (2015)

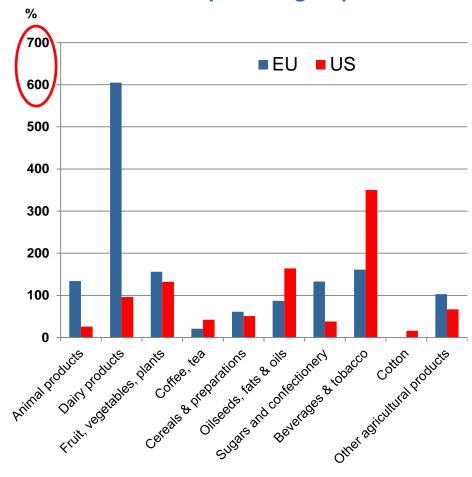
# Some Facts (5) Agricultural tariffs remain high







### Maximum tariffs within individual product groups

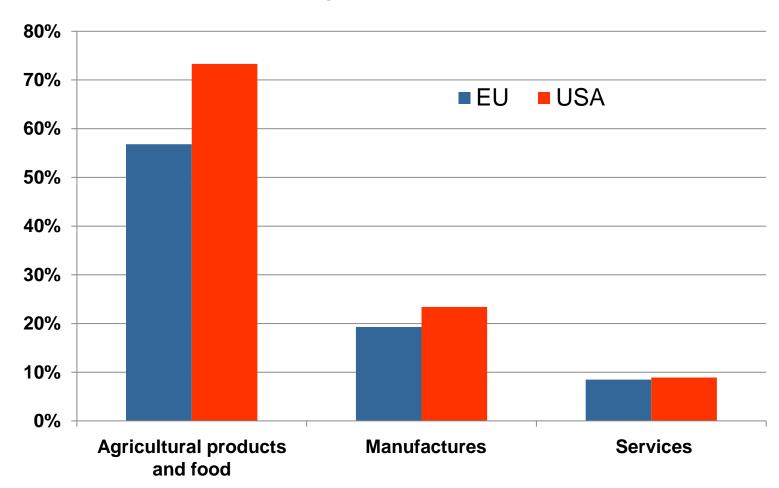


Source: Josling and Tangermann (2015)

# Some Facts (6) NTMs are even higher than tariffs



#### **Tariff equivalents of NTM**



Source: Ecorys (2009)

### The challenge of negotiating agriculture in TTIP



- Against historical background, negotiating free transatlantic trade in food and agriculture is a courageous endeavour
- Complete elimination of tariffs will be difficult
- Reduction of regulatory divergences (NTM) will be even more difficult, as it is
  - ... technically complex
  - ... raises fears among public (in particular in EU)

# Protest against TTIP is popular (in particular among Germans)





http://www.faz.net/aktuell/wirtschaft/ttip-und-freihandel/freihandelsabkommen-fuer-oder-gegen-ttip-13849917.html 12/10/2015

#### Germans don't trust US standards



### Americans, Germans Prefer Own Standards

% trust American/European standards for \_\_\_\_\_

	V.3.		Germany	
		American standards		
	%	%	%	%
Auto safety	33	55	91	4
Data privacy	29	49	85	3
Environmental safety	27	60	96	2
Food safety	22	67	94	2

Common services

Source: Pew Research Center- Bertelsmann Foundation survey. 04a-d.

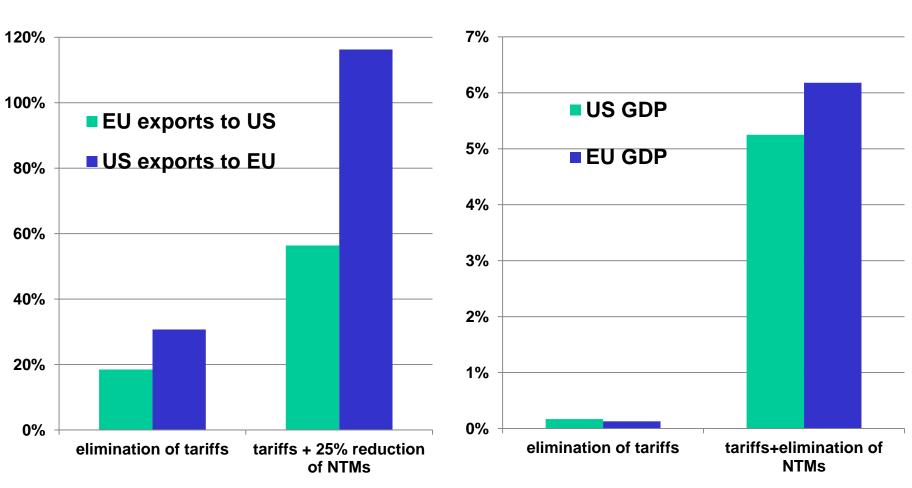
PEW RESEARCH CENTER

# NTM reduction has largest impact: results of model analysis



#### TTIP impact on agricultural trade

#### TTIP impact on GDP



Source: Bureau et al. (2014) Source: Felbermayr et al. (2013)

### What's the problem with NTM?



- NTM are regulatory measures that impede imports as they differ from country to country
- Many NTM are indispensible
   (e.g. import ban for animal products from countries with foot-and-mouth disease)
- Many divergences of regulatory measures have only historical reasons (path dependency), e.g.
  - turn-signal indicators have to be yellow in EU, red in US
  - regulations regarding cover of cans for spraying cream differ between EU and US
  - ... and this creates unnecessary costs

#### "Free trade" and NTM



- Reduction of NTM in bilateral EU-US trade is a central aim of TTIP
- Aim is to reduce regulatory divergences, not to eliminate regulatory measures
- "Free trade" under RTAs (and TTIP) does not imply complete opening-up of borders
- Which NTMs are reduced is a matter of negotiations, there is no automatic result, no firm requirement in the WTO

## Hierarchy of options for dealing with regulatory divergences



- leave NTMs untouched (and establish joint committees)
- 2. reaffirm intention to respect WTO provisions (in particular SPS Agreement)
- 3. mutual recognition of conformity assessment procedures
- 4. agree equivalence of regulations
- 5. mutual recognition, some or all ("Cassis de Dijon")
- 6. full harmonization

Labeling is an alternative (good) approach

#### The case of beef hormones (1)



- In the US, use of hormones as growth promoters in beef fattening is permitted, hormones are used in ~ 90% of large cattle herds
- In the EU, use of hormones in cattle feed is banned since 1989 (after cases of illness in Italy and decline in consumption of veal meat)
- US launched dispute cases against EU in GATT/WTO; decision: EU has not conducted appropriate risk assessment, should not block imports

#### The case of beef hormones (2)



- US imposed punitive tariffs on imports from EU
- Dispute was then settled: EU continues to block imports of hormone treated beef, but opened up tariff rate quota for hormone-free beef imports
- Scientific studies cannot prove any risks related to hormone treated beef – but also not contrary
- US continues to push for opening up of EU markets for imports of hormone treated beef

### The case of GMO crops (1)



- In US, GMOs are used on ~ 90% of area planted to maize, soybeans and cotton
- EU has approved import of more than 50 varieties of GM crops for <u>use</u> (mainly in feed)
  - ... but process of approval is slow, even after EFSA has decided positively
- EU has approved only two GM varieties for <u>planting</u> (maize MON810, potato Amflora)
  - ... and Member States can ban planting even after positive vote of EU Commission (based on positive decision of EFSA), on purely political grounds

#### The case of GMO crops (2)



- US has brought WTO case against EU (2003) and largely won the case, but does not pursue it
- US pushes for acceleration of EU approval process for <u>use</u>

... but has, for the time being, largely given up on hopes to achieve EU approval for planting (???)

#### The case of "chlorine chicken" (1)



- US approved pathogen reduction techniques for cleansing of carcasses (chlorine wash, lactic acid and other antimicrobials)
- US is second largest global exporter of chicken
- EU banned these techniques for chicken in 1997, on the grounds that they can cover lack of hygiene in production process
- US brought WTO case in 2009, but does not pursue it currently; proposed practical approaches

#### The case of "chlorine chicken" (2)



- CODEX considers use of chlorine wash safe (2011)
- EFSA found chlorine wash safe
  - ... which led EU Commission to propose approval, but Council of Ministers voted against
- Majority of scientists in EU favour approval of chlorine wash, given significant microbial contamination of chicken from EU slaughterhouses
- In 2013, EU approved lactic acid wash for cattle carcases (but not for chicken)

#### EU has also requests to US, for example:



- Reduction of excessive food safety standards for fresh milk products ("Grade A" regulations)
- Approval of raw milk cheese matured less than 60 days
- Expeditious approval of imports of plants, fruit, vegetables (US checks often take more than 10 years; US: positive list – EU: negative list)
- Protection of EU Geographical Indications (e.g. "Gouda" and "Brie" are considered generic terms in US and thus not protected)

#### TTIP negotiations are in full swing



- Difficult to predict outcome, and eventual success is not certain
- Negotiations may drag on well into 2016 (or even until after November 2016 US presidential elections)
- If a TTIP is agreed, many issues in the domain of regulatory measures will remain open, to be resolved later in joint EU-US committees

#### **Potential landing zones**



- Tariffs: elimination for 95-97% of tariffs lines;
   TRQs for sensitive products
- Beef hormones: no change to current status
- GMO crops: EU accelerates approval process for <u>use</u>, but does not change current status for <u>planting</u>
- "Chlorine chicken": joint EU-EU body develops proposals for approach to pathogen reduction techniques
- Geographical Indications: list of selected EU GIs to be protected in US

#### Reference



Timothy E. Josling Stefan Tangermann



#### Transatlantic Food and Agricultural Trade Policy

50 Years of Conflict and Convergence



josling@stanford.edu stefan.t@ngermann.net