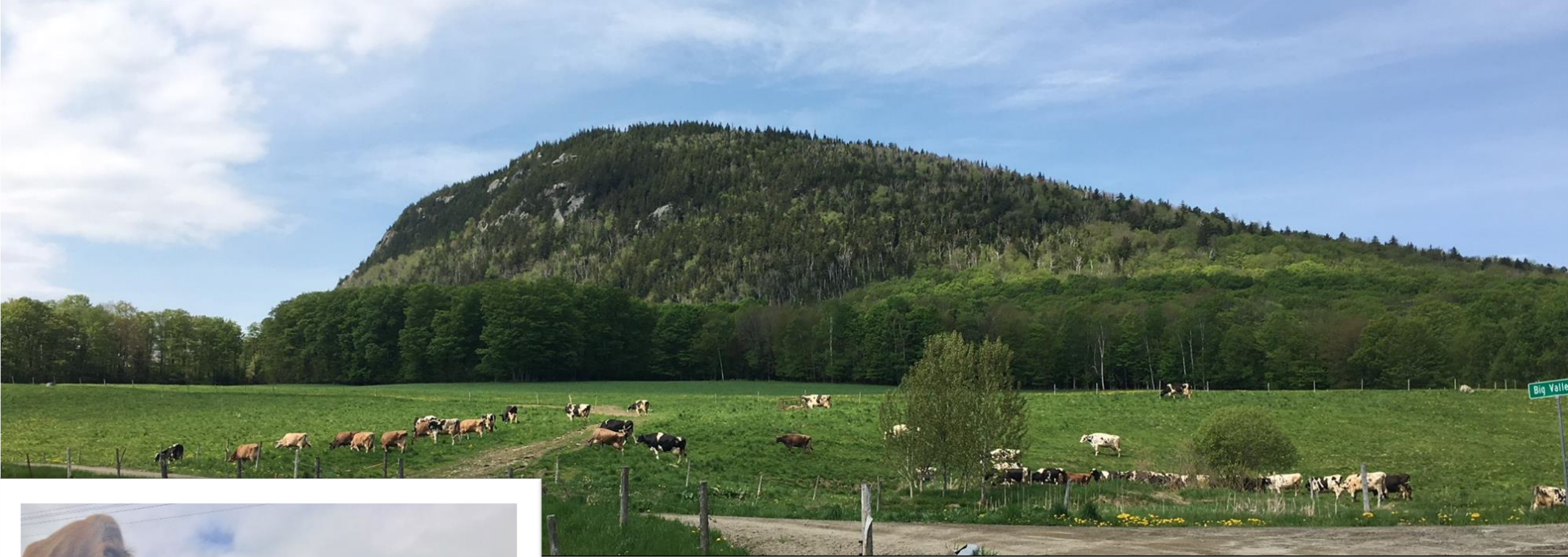




The Farm at Wheeler Mountain
Westmore, Vermont
The Lidback Family



- 80 Cows
- 50 Heifers
- 2 Bulls
- 4 Steers
- 1 Dog
- Milk
- Local beef
- Compost
- *Wood*
- *Maple*



@JoannaLidback
23 Apr 2017:

“So kind of a
big week. We
bought the
farm!
#farmlove”

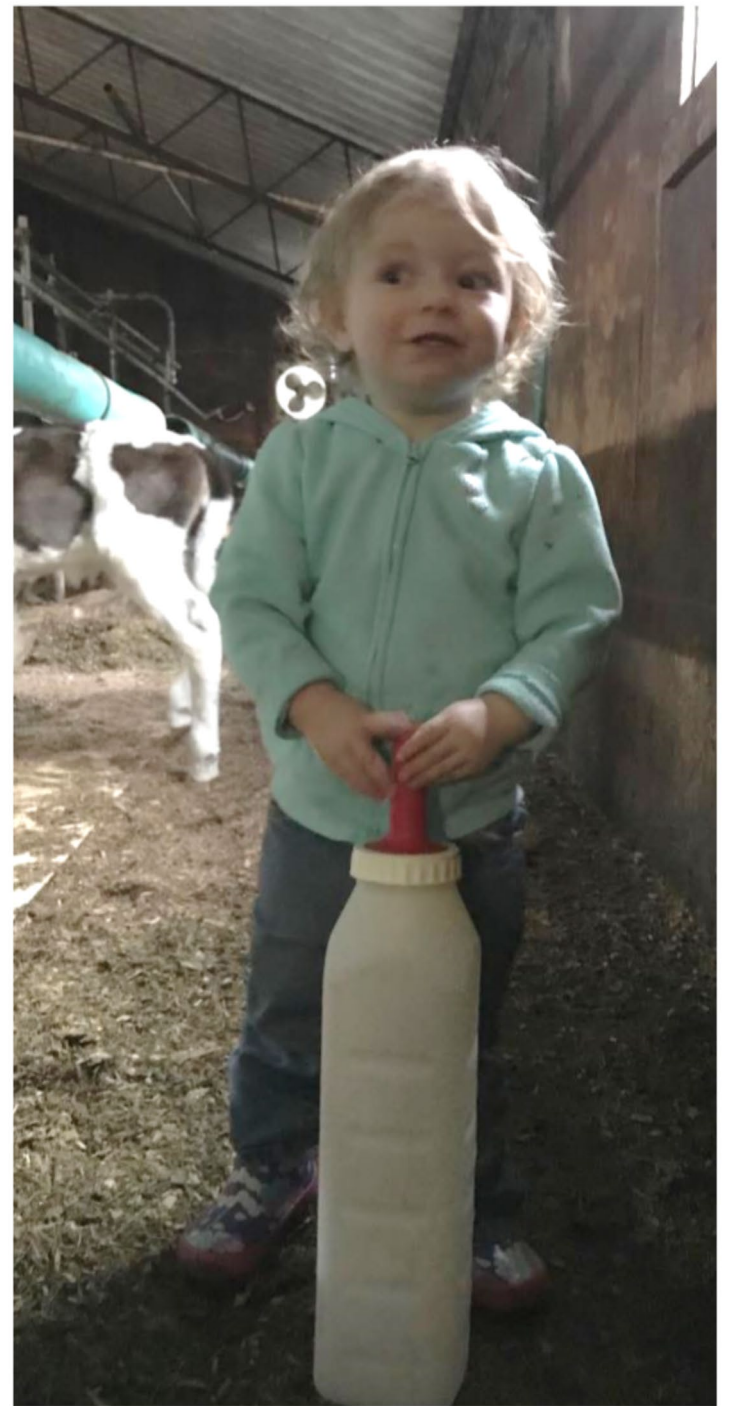
★ Pinned Tweet



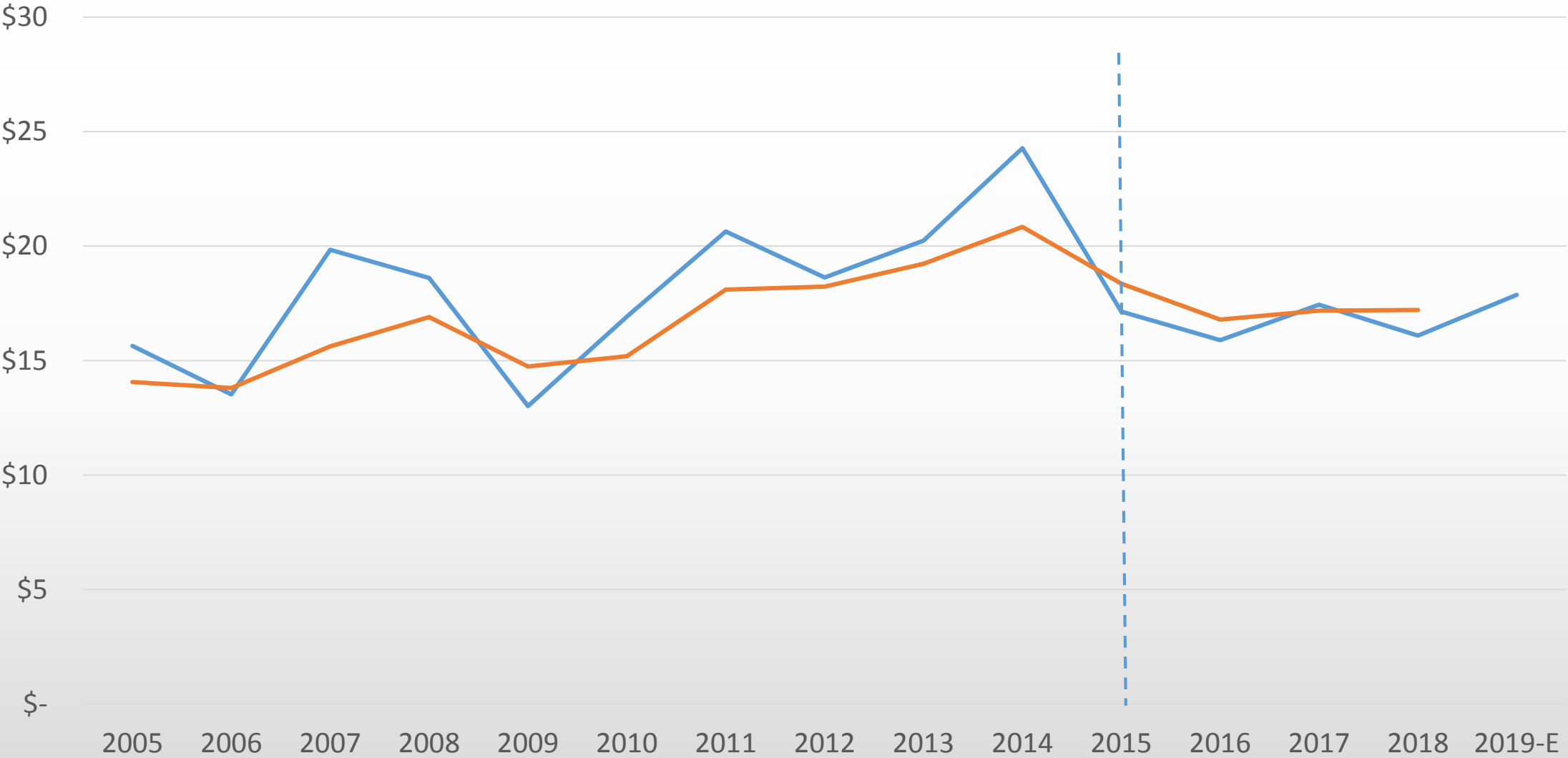
Joanna @JoannaLidback · 23 Apr 2017

So kind of a big week. We bought the farm! #farmlove





Northeast Federal Order Uniform Price Per Cwt. and Net Cost of Production



*Federal Milk Marketing Order One

*Northeast Dairy Farm Summary

National Attrition is Sobering

- 2,731 dairy farms exited
- 6.8% attrition rate (highest since 2001)
- Biggest dairy States lost the most in terms of #'s of farms
- Licensed dairies down 59% in last 20 years,
→ Milking 2.7% more cows
- Northeast reflects national stats
 - NY lost 280 last year (#3 for losses) -6.26% 4,190 left
 - PA lost 370 (#2 for losses) -5.63% 6,200 left
 - VT lost 90 (#9 for losses) -10.98% 730 left

FEATURED

Kirby View Farm: The End Of An Era

Last North Kirby Dairy Farm Sells Off Cattle

Amy Ash Nixon Apr 17, 2019 Updated Apr 18, 2019 0





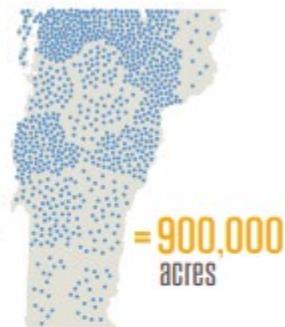
"Dairy farming is the only kind of farming in Vermont in which the majority of farmers generated most of their income from farming."

Vermont Sustainable Jobs Fund: Farm to Plate Strategic Plan,
Executive Summary

Small State, Big Impact³

63% of milk produced
in New England
COMES FROM VERMONT⁷

**15%
OF THE STATE**
is covered by dairy
farms and the fields that
provide their feed



OVER 80%
of Vermont's farmland is devoted
to dairy and crops for dairy feed

**DAIRY IS
70%** of Vermont's
Agricultural Sales

this figure is based on direct sales from farms,
including milk and (partially) cattle and calves.

Vermont's economy is small—just 0.2%
of the US economy. But we produce more
than 1% of the nation's dairy products.

that's **5x** our
"economic share"

"No other state
has a single
commodity that
accounts for
such a high
percentage of its
agricultural sales."

Vermont Council on Rural Development:
"Vermont in Transition" report⁴



Dairy businesses invest \$500 million+ to support Vermont's agricultural economy every year

Dairy helps provide the infrastructure other Vermont farms rely on. Dairy businesses spend some **\$500 million** to support Vermont's "agricultural web" of goods and services needed for all types of farming—like competitive pricing for farming equipment and machinery, hay and feed, veterinarians, etc.

Each year

VERMONT DAIRY BRINGS
\$2.2 BILLION
in economic activity to the
state of Vermont

\$2.2 Billion in economic activity includes:

- **VALUE OF PRODUCTS SOLD**
- **INDUCED IMPACTS**
(dairy business' wages and profits effects
on the local economy)
- **SECONDARY IMPACTS**
(benefits to local agriculture, tourism,
real estate, and more)



For more information and to read the full economic report,
please visit www.vermontdairy.com

Every day:



Dairy brings approximately
\$3 MILLION
in circulating cash to the
state of Vermont

It's not just cows:

The Vermont sheep and goat-based dairy
business is small but growing steadily.



In 2012, the revenue from sheep
& goat farming (including wool
and mohair production) was
\$5 MILLION+

Every Vermont dairy cow provides **\$12,500**
in economic activity to the state annually^{*}





Photo: Cabot Creamery Cooperative

dairy =
6,000-7,000
VERMONT JOBS

PROVIDES
\$360 MILLION
in wages & salaries

A polling of Vermonters shows that:



97%

say dairy farms are important to the state



93%

agree that dairy is important to Vermont's economy



92%

say dairy farms add to the beauty of Vermont



91%

say it's important to Vermont's quality of life



91%

say dairy is important to Vermont's future



91%

believe buying locally-produced products is important



85%

are willing to pay a little more to insure their dairy products are sourced from Vermont



For more information and to read the full "Dairy in Vermont: Vermonters' Views" Poll, please visit www.vermontdairy.com

'2018 is by far the worst year the dairy industry has ever been through.' It might get worse.



[Ryan Mercer](#), Burlington Free Press Published 7:00 a.m. ET Jan. 9, 2019 | Updated 5:48 p.m. ET Jan. 9, 2019

Vermont Farmers Grapple with Significant Drop in Milk Prices

Like 0 Share Tweet

Vermont dairy is in crisis: 4 years of bad prices take a toll even on industry leaders



[Dan D'Ambrosio](#), Free Press Staff Writer Published 6:00 a.m. ET May 29, 2018

FOOD + DRINK > AGRICULTURE

APRIL 11, 2018

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Selling the Herd: A Milk Price Crisis Is Devastating Vermont's Dairy Farms

By [PAUL HEINTZ](#) [@PAULHEINTZ](#)

Where's Dairy Headed? Farmers In Our Region Weigh In

By MITCH WERTLIEB & RIC CENGERI • MAR 28, 2019

Dairy Farmers Hear Some Hopeful News On Milk Prices At Vermont Conference

By JOHN DILLON • FEB 26, 2019

NORTHEAST DAIRY FARMERS, EXPERTS DISCUSS INNOVATION, PROGRESS, AT 2019 VERMONT DAIRY PRODUCERS CONFERENCE

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Posted February 28, 2019 at 9:10am by Rene Thibault

Younger generation leads Vermont dairy into the future

LISA HALVORSEN



@TheFarmatWheeler
Mountain



@JoannaLidback



@JoannaLidback