AUTOMATION FOR A RESILIENT FUTURE FOR AGRICULTURE: TECHNOLOGY, TOOLS, & TRENDS

Round Table Meeting July 2025





Shari Rogge-Fidler

President and CEO Farm Foundation



Cheri De Jong Board Chair Farm Foundation

WELCOME ADDRESS

Round Table Fellows and Honorary Life Fellows

Meet the Farm Foundation Team



Shari Rogge-Fidler President and CEO



Todd PriceVice President
Operations



Tim BrennanVice President Programs
and Strategic Impact



Karl BinnsDirector of
External Affairs



Morgan Craven
Director of Programs
and Events



Jordyn Landberg Director of Marketing and Communications



Katie MerklePrograms and Events
Manager



Ellen Prather
Marketing and
Design Coordinator



Liz WilkinAdministrative
Associate

July 2025 Round Table Planning Committee

John Foltz, Chair Zach Balin Rich Hendershot Dave Hyde Urban Lehner Dan Maycock
John Power
Wendy Powers
Shannon Schlecht
Mary Snapp



Farm Foundation Board



Welcome Guests

FARM FOUNDATION UPDATES

OUR MISSION AND VISION GUIDE OUR WORK

MISSION:

To **build** trust and understanding at the intersections of agriculture and society.

VISION:

To **build** a future for farmers, our communities and our world.

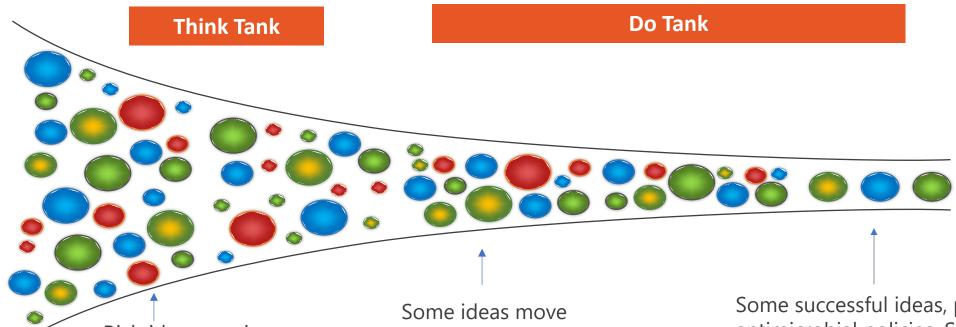


Farm Foundation is an accelerator of practical solutions for agriculture.

We accelerate people and ideas into action.



Accelerator Funnel: Think Tank/Do Tank



Rich ideas coming from many places and tested via Round Table, Forums etc. Some ideas move forward as projects for a few years.

Some successful ideas, past & present include: antimicrobial policies, Soil Health Institute, Farm Family Wellness Alliance services, NextGen food & ag leadership throughout all career stages

Explore AI potential in the think tank model

The trust and reliability of a "think tank," with the impact an Urgency of a "do tank" turning ideas into action.

Anchored with a 90+ year old rich history

Founding Era	Post Founder Era	Integration	Modern Era	Current & Future
1930s & 40s	1950s & 60s	1970s & 80s	1990s through 2015	What's Next?
"to improve conditions of life for the farming and rural population with adequate economic returns, social, educational and cultural advantages." ~Founding vision, Legge & Lowden	"Be the yeast stimulate action where research leaves offwith regional cooperation." ~Taylor Rural communities, economics and policy focus	Foundation for American Agriculture (FFAA) founded in 1945 by Dana Bennet FFAA dissolved and integrated into Farm Foundation in 1974- 75 as a key program	Mission: "to improve the economic and social prospects of agriculture and rural communities" Shifts with Round Table governance. Legge Lowden Trust established in 2009 to support Farm Foundation.	2020: Accelerator Vision: Building a future for farmers, our communities and our world Mission: Building trust and understanding at the intersections of agriculture and society

Sources: Farm Foundation: 75 years as a catalyst to agriculture and rural America; Farm Foundation Board Minutes; 2020 Strategic 5 Year Plan

Celebrating key accomplishments over last 5 years!

- Launched refreshed branding, vision, mission
- Increased and highlighted impact
 - Scale through collaborations, Farm Family Wellness Alliance and Global Forum on Farm Policy and Innovation
 - Global reach, 32+ countries via Forums
- Round Table Program innovations and impact focus
- Expanded NextGen programs across the value chain, with over 250+ alumni
- Launched Innovation and Education Campus with 100-200 visitors/year
- Increased project revenue (\$) 4x. Diversified and increased donors (#), ~5x restricted and ~75% unrestricted
- Increased awareness of Farm Foundation, 3x increase across all social media platforms

Updated Strategic Pillars: Being "THE" independent "Go To" accelerator of practical solutions

Strategic Priorities: People, Place, & Pilots

Leverage IEC for engagement: e.g. summits, bootcamps, soil health center, and Al.

Cultivate Community Culture of Farm Foundation

Innovate Round Table and Grow NextGen, e.g. Beginning Farmers and NextGen Alumni

Advance system change using policy, education and innovation in updated thematic priorities

Purpose

Mission; Building trust and understanding at the intersection of agriculture & society

Brand as "THE GO TO" accelerator of practical solutions for the diverse challenges of agriculture

Deepen impact via people: increase engagement opportunities with RT and NG

Scale impact via collaboration: second phase of FFWA and GFFPI and others

Funding Priorities: Pilots/Innovation

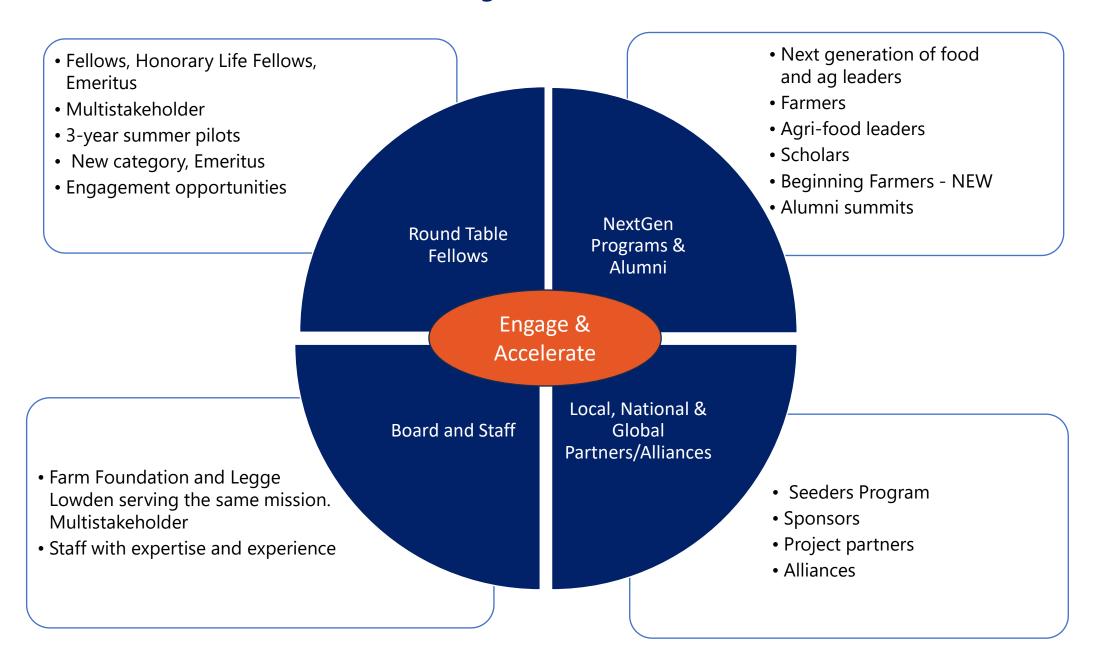
Fund NextGen, thematic priorities, and IEC priorities

Nurture existing and continue to diversify donors

Innovate funding models: 2026 consultant to explore

Experiment further with earned revenue: bootcamps, rentals, consulting

Farm Foundation: Community of Influential Leaders



Strategic Priorities For Our Work: Accelerating People & Ideas

Farmer and Rural Vitality

- Spin off admin and fundraising for Farm Family Wellness Alliance to American Farm Bureau, continue to engage as Alliance marketing partner
- Explore Summit ideas: policy innovation sandbox (consider use of AI via partnership) and rural vitality
- Collaboration with USDA, private sector and universities
- Leverage IEC for gathering

Technology

- Leverage IEC and Forums: Precision Ag and Al
- Collaborate with rotating partners in field and immersion room
- Discontinue data interoperability work in 2026

Markets

- New markets for farmers
 - At IEC "show and tell" opportunities
 - Consider additional links for rural vitality above
- Collaboration/alliance continue GFFPI engagement 1-2/year

Sustainability/soil health and water

Increase soil health and water engagement opportunities at IEC

Farmer & Rural Community
Vitality

Market Development & Access New Markets, Trade | Supply Chains

Multi-stakeholder & intergenerational community of influencers

Technology
Precision Ag, AI+

Conservation & Sustainability
Soil Health+

Innovation and Education Campus





Future of US Agrifood System: Voices at the Table

Farmer/Producers/Land



Inputs/Equip

Jason Brantley/John Deere Heidi Spahn/Corteva Steve Coulter/Koch

Producers/land:

AG Kawamura – CA/produce
Larkin Martin - south
Matt Moreland – row crops
Aaron Clark - organic
Christine Hamilton - ranch
Jonah Kolb - land
Beth Sauerhaft - land

Processor/ Manufacturer

Distributor



Processors/Supply Chain/Transport:

Jillian Wishman/Bay State Milling Gail Tavill/OSI

Retailer/ Food Service

Consumer





Retail/food/CPG:

Beth Hart/McDonald's Kristin Kroepfl/Food Lion Margaret Henry/PepsiCo

Finance: Todd VanHoose/Farm Credit/retired, Ron Meeusen/Cultivian, Larry Page/Lewis & Clark, Janine Sekulic/BMO & farmer

Academia: Jay Akridge, Trey Malone, Jennifer Ifft, Sunghun Lim

Tech/Innovation: Mary Snapp/Microsoft, Adam Greenberg/IUNU, Bailey Stockdale/Leaf, Kellee James/Argus, Karen Carr/tech lawyer

Gov/Policy: Sec. Johanns and Sec. Vilsack, Darci Vetter, Rick Ortman (dairy) and Mya Price (food security)

Conservation: Kris Johnson, The Nature Conservancy

Farm Foundation's Future Food System Key Takeaways

Convergence emerged around three strategic imperatives:

(1) Change policy making environments.

Participants noted that the current agricultural policy landscape is characterized by procedural rigidity and compliance-driven mandates, which

leave little room for innovation.

- **(2)** The revitalization of rural communities, not merely as sites of production but as complex socio-economic systems requiring integrated investment; and
- (3) The reengineering of extension systems to operate as modern, trusted, and community-embedded institutions.

Possible **innovations and actions** for further exploration:



Establish controlled environments for **policy experimentation**, "**policy innovation sandboxes**," that allow adaptive learning in a risk-mitigated setting.

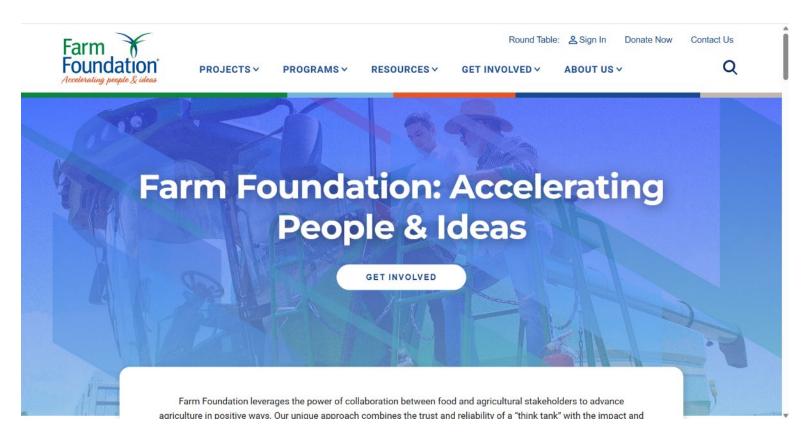


Integrated approach to policy making, national and local, bottom up and top down. Integrate social, economic and ecological. Opportunities for innovation in how to convene differently and highlight what's working.



Innovations such as mobile advisory platforms, leveraging AI, peer-to-peer farmer training networks, and integrated extension hubs that combine agricultural, environmental, and rural development services.

Connect with us! Join us in increasing our impact!











www.farmfoundation.org



OPENING KEYNOTE: AUTOMATION FOR A RESILIENT FUTURE FOR AGRICULTURE: TECHNOLOGY, TOOLS, & TRENDS

Round Table Meeting July 2025





Rob Dongoski

Global Lead, Agriculture and Food, Partner Kearney



PRIMER: AI Economy

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Mary Snapp

Vice President Strategic Initiatives Microsoft



SESSION ONE: Al in Action: Transforming Farming and Food Systems

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SESSION ONE SPEAKERS



Brian CarrollCOO and Co-Founder
Grand Farm



Elizabeth Fastiggi
Chief Product Officer
Idealyst Innovations



Shail Khiyara
CEO
SWARM

QUESTION AND ANSWER

Please submit your questions on the meeting app or use one of the microphones.



Mary Snapp
Microsoft



Brian CarrollGrand Farm



Elizabeth Fastiggi Idealyst Innovations



Shail Khiyara SWARM

1) Go to App 2) Go to Your Agenda 3) Find the Session 4) Q&A Tab

