Carbon Markets Marketing

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Sherman's Lagoon by Jim Toomey





All ACES

American Clean Energy and Security Act of 2009

- Passes June 26, 2010 219-212 (No Republicans)
 - Established a "marker" for international negotiations
 - •17 percent reduction in GHG emissions
- •And includes a cap-and-trade program, with 85 percent of allowances free

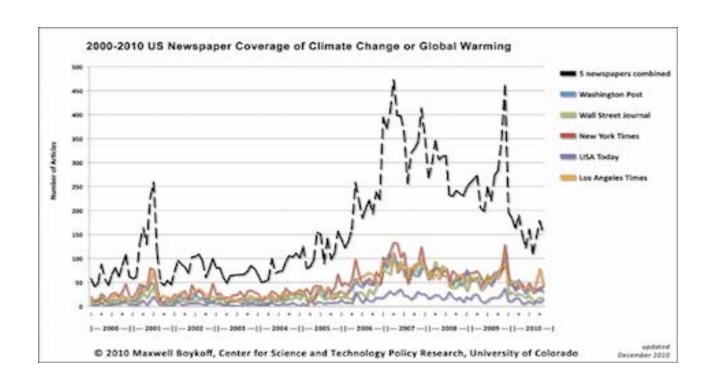


So what happened?

- Perfect storm:
- 1) Economic crisis
- 2) Wall Street backlash
- 3) Climate Change fell on the political agenda
- PLUS: ClimateGate
- 5) Failure at Copenhagen
- 6) Critics got the upper hand



Haiti Effect



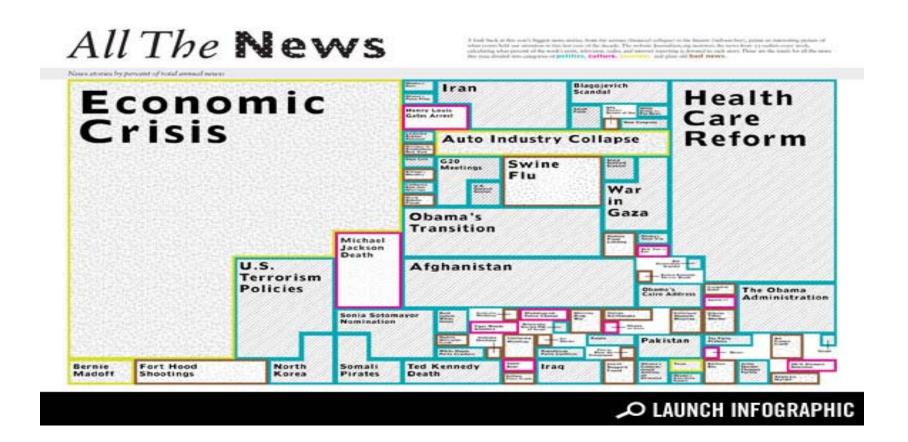
- *2007 Inconvenient Truth spike and *2009 Copenhagen coverage
- •Total number of stories in 2010 hit lowest point since 2005
- •News networks according to Drexel University's Robert Brulle said coverage of Cancun in December was one 10-second clip



Next!

- DailyClimate.org's tracked global media coverage of climate
- 2010: 23,156 climate related stories in English, down 30% from 2009.
- Reuters led news outlets with 1,683 stories,
 NY Times 1,116, Guardian 941, AP 793.

The World of News in 2010



Source: Journalism.org -Good Politics, December 22, 2009



What is happening now

- Obama's \$150 billion promise on clean energy over next 10 years.
- Climate Change fatigue
- EPA is under political attack
- Fear of economic damage



WCI /RGGI

- California and four Canadian provinces set to start
- WCI plans to launch in January 2012
- Arizona, New Mexico the latest to drop out
- RGGI opened in September 2008 auction price of \$3.07; Dec 2010 auction = \$1.86
- Mixed use of funds for RGGI states



European Market Trip-ups

- January theft of permits, worth almost €30 million
- Suspension of permit transfers between EU member states
- 2009 Carousel/VAT Fraud
- CDM suspension of auditors: SGS and DNV in 2009
- The European Trading Scheme collapsed in April 2006 due to over-allocation of carbon credits. Prices fell from €33 per ton to €.20, basically worthless.
- Free allocation of carbon credits has also led to windfall profits for utilities and large manufacturers – effectively paying the biggest polluters while utilities passed the costs onto customers.



ClimateGate

- University of East Anglia
- Investigations criticized
- Served as political fodder in the US
- Tipping the media balance on global warming science
- Nearly 50% of Americans and almost 33% of Brits believe that the extent and seriousness of global warming is exaggerated.



What you need

- A clear message about what emissions markets do
- Do not let critics go unchallenged
- Unify the message market structure that lowers carbon emissions in the least expensive most incentivized way.
- Markets are just one part of an overall energy policy
- Educate



This is me

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