

# Modeling supply and land allocation responses to EU payments

Paolo Sckokai

Universita' Cattolica, Piacenza,  
Italy

# Contents of the presentation

---

1. Policy background
2. General features of the models
3. Modeling EU payments in a deterministic world (with D. Moro)
4. Modeling EU payments under uncertainty (OECD project – phase 1; results with D. Moro)
5. Modeling the impact of EU payments on farm investments (OECD project – phase 2)
6. Conclusions

# 1. Policy background

---

- ▶ Main policy tools of the CAP **arable crop regime**:
  - *Intervention price*: minimum guaranteed price (standard “coupled” tool)
  - *Area payments*: crop-specific payments (up to Agenda 2000) based on historical yields and current acreage (“partially decoupled” tools)
  - *Set-aside*: supply control tool for large producers
  - *MTR single farm payment (SFP)* replacing area payments in 2005 (“statically decoupled” payment)

## 2. General features of the models

---

- ▶ Econometric models (the statistical properties of the results can be analysed)
- ▶ Estimated on individual farm data - FADN (especially important for risk analysis)
- ▶ Estimated adopting a flexible functional form to approximate the objective function
- ▶ Results are country-specific (FADN sample representative at the country level)
- ▶ Difficult to use *per se* for simulations (no demand side: exogenous price changes; no aggregate land constraint; large cross effects..)

# 3. Deterministic model: structure

- Objective function (Profit max):

$$\Pi(p^e, w, s, z, a, b, c) \equiv \max_{y, x, s_1, \dots, s_n} \left\{ \begin{array}{l} p^e y - wx + \sum_{i=1}^{n_p} a_i s_i + bs_r \\ \sum_{k=1}^n s_k + s_r = s \quad s_r = \frac{c}{1-c} \sum_{i=1}^{n_p} s_i \quad (y, x, z, s) \in T \end{array} \right.$$

- System of equation to be estimated:

$$y_i(p^e, w, s, z, a, b, c) = \partial \Pi(.) / \partial p_i \quad i = 1, \dots, n \quad (\text{output supplies})$$

$$x_j(p^e, w, s, z, a, b, c) = -\partial \Pi(.) / \partial w_j \quad j = 1, \dots, m \quad (\text{input demands})$$

$$s_i(p^e, w, s, z, a, b, c) = \partial \Pi(.) / \partial a_i \quad i = 1, \dots, n_p \quad (\text{land allocations})$$

# 3. Deterministic model: results

---

- ▶ Short-run (own and cross) elasticities of  $(y, x, s)$  with respect to prices, fixed inputs, payments, set-aside rate
- ▶ Impact on yields derived endogenously
- ▶ *Note:* in different FADN samples, supply payment elasticities turned out to be positive and statistically significant (evidence of partially coupled payments)

# 3. Deterministic model: evaluation (a)

---

## ► Advantages

- Obtain specific payment parameters
- Estimated equations can be used for policy simulations (with caution) in the context of the pre-MTR regime (i.e.: change in payments)

# 3. Deterministic model: evaluation (b)

---

## ► Problems

- Change in intervention prices cannot be properly modeled
- The shift to the SFP cannot be simulated (in a static and deterministic world, it is fully decoupled)
- Price expectations must be modeled properly
- Proper econometric techniques must be adopted to solve some relevant problems (“incomplete” panel data and corner solutions)

# 4. Uncertainty model: structure

- Objective function (Expected utility max):

$$U(p^e, w, s, z, V_p, W_0, a, b, c) \equiv$$

$$\max_{y, x, s_1, \dots, s_n} \left\{ \begin{array}{l} W_0 + p^e y - wx + \sum_{i=1}^{n_p} a_i s_i + bs_r - \frac{\alpha_R}{2 \left( W_0 + p^e y - wx + \sum_{i=1}^{n_p} a_i s_i + bs_r \right)} y' V_p y \\ \sum_{k=1}^n s_k + s_r = s \quad s_r = \frac{c}{1-c} \sum_{i=1}^{n_p} s_i \quad (y, x, z, s) \in T \end{array} \right\}$$

- System of equation to be estimated:

$$y_i(p^e, w, s, z, V_p, W_0, a, b, c) = (\partial U(.) / \partial p_i^e) / (\partial U(.) / \partial W_0) \quad i = 1, \dots, n$$

$$x_j(p^e, w, s, z, V_p, W_0, a, b, c) = -(\partial U(.) / \partial w_j) / (\partial U(.) / \partial W_0) \quad j = 1, \dots, m$$

$$s_i(p^e, w, s, z, V_p, W_0, a, b, c) = (\partial U(.) / \partial a_i) / (\partial U(.) / \partial W_0) \quad i = 1, \dots, n_p$$

# 4. Uncertainty model: results

---

- ▶ Short-run (own and cross) elasticities of  $(y, x, s)$  with respect to prices, payments, fixed inputs, set-aside rate, **var-cov matrix of output prices, initial wealth**
- ▶ Impact on yields derived endogenously
- ▶ It is possible to distinguish the relative price/payment effects from the **insurance effects and wealth effects** (Hennessy, 1998)

# 4. Uncertainty model: evaluation (a)

---

## ► Advantages

- Payment parameters are obtained under a more realistic set of assumptions (farmers are risk averse)
- Change in intervention prices can be modeled (impact on expected price and variance-covariance matrix)
- The shift to the SFP can be simulated (setting to 0 the crop-specific payments and adding the discounted value of future payments to farm wealth)
- The absolute and relative size of the risk-related effects can be evaluated

# 4. Uncertainty model: evaluation (b)

---

## ► Problems

- No dynamic effect can be evaluated
- Some relevant problems to be solved in measuring price var-cov matrix and farm wealth

# 4. Uncertainty model: risk results

---

- ▶ Risk neutrality is rejected
- ▶ Estimated relative risk aversion coefficients:
  - small farms (<20 ha) 5.53\*
  - medium farms (20-40 ha) 0.45\*
  - large farms (>40 ha) 0.05

# 4. Uncertainty model: price elasticities

	<i>Prices</i>			
	<i>p1</i>	<i>p2</i>	<i>p3</i>	<i>p4</i>
<i>Maize (y1)</i>	0.146*	-0.075*	-0.064*	-0.036*
<i>Durum wheat (y2)</i>	-0.208*	0.361*	-0.096*	0.055*
<i>Other cereals (y3)</i>	-0.260*	-0.141*	0.533*	0.023
<i>Oilseeds (y4)</i>	-0.147*	0.081*	0.024	0.069*
<i>Maize acreage (s1)</i>	0.066*	-0.022*	-0.016*	-0.021*
<i>Durum wheat acreage (s2)</i>	-0.081*	0.088*	0.038	-0.001
<i>Other cereals acreage (s3)</i>	-0.201*	-0.083	0.465*	0.023
<i>Oilseeds acreage (s4)</i>	-0.033	0.004	0.011	0.016*

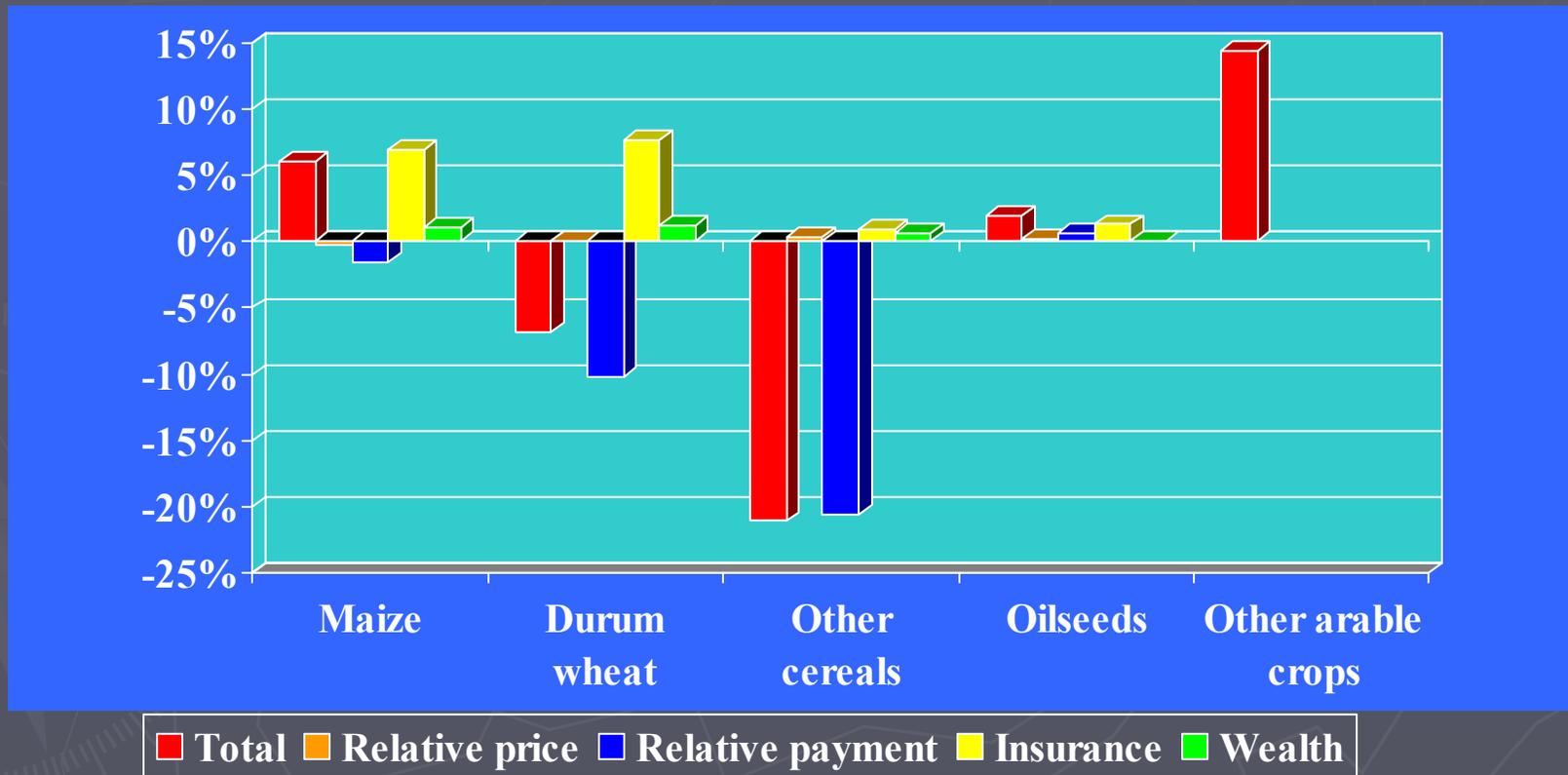
# 4. Uncertainty model: payment elasticities

	<i>Payments</i>			
	<i>a1</i>	<i>a2</i>	<i>a3</i>	<i>a4</i>
<i>Maize (y1)</i>	0.014*	-0.024*	-0.009*	-0.008*
<i>Durum wheat (y2)</i>	-0.013*	0.072*	-0.011	0.002
<i>Other cereals (y3)</i>	-0.014*	0.046	0.087*	0.01
<i>Oilseeds (y4)</i>	-0.019*	-0.001	0.004	0.015*
<i>Maize acreage (s1)</i>	0.014*	-0.011*	-0.003*	-0.007
<i>Durum wheat acreage (s2)</i>	-0.008*	0.056*	0.011*	0.000
<i>Other cereals acreage (s3)</i>	-0.012*	0.070*	0.088*	0.010
<i>Oilseeds acreage (s4)</i>	-0.007	0.000	0.002*	0.005

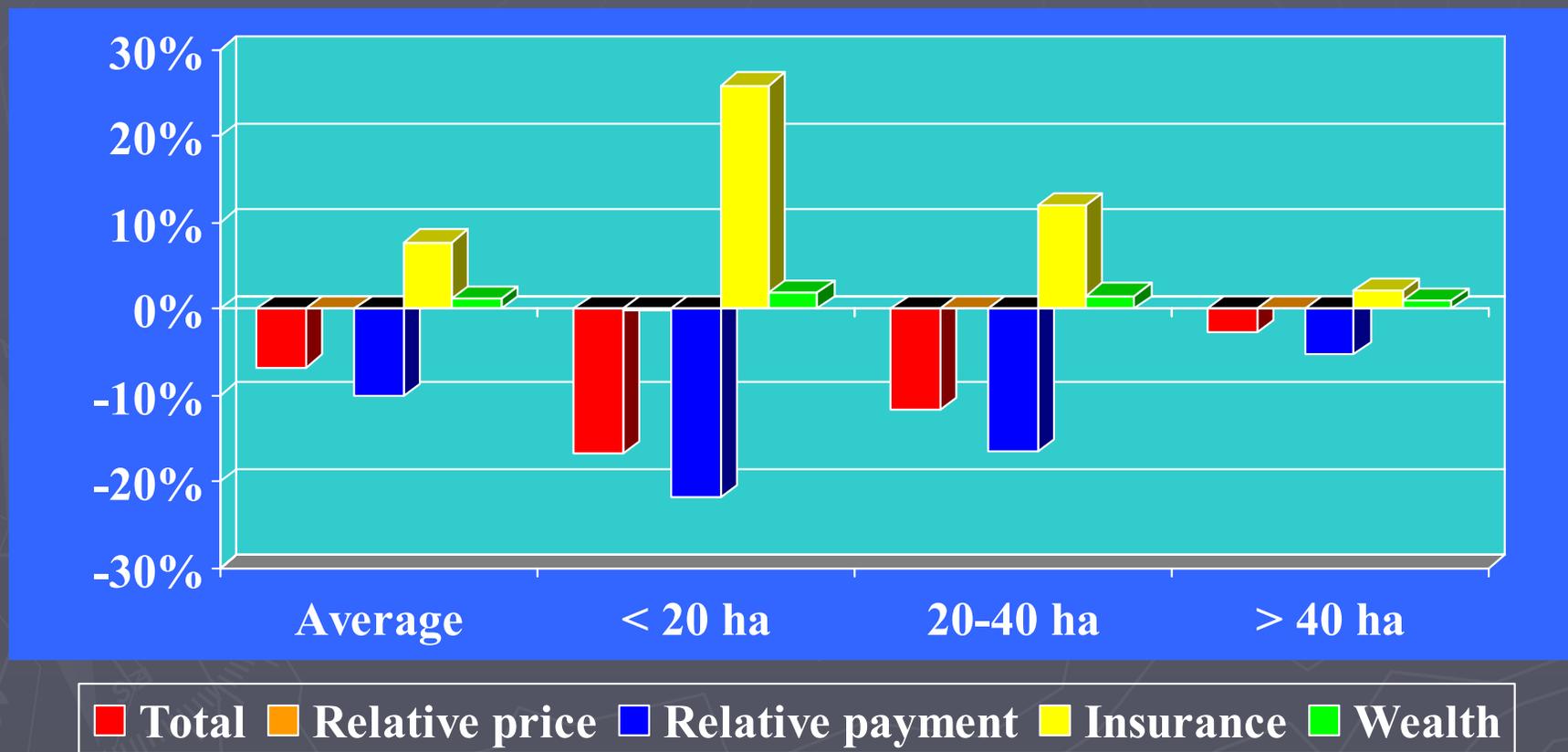
# 4. Uncertainty model: variance and wealth elasticities

	<i>Variances</i>				<i>Wealth</i>
	<i>Var(p1)</i>	<i>Var(p2)</i>	<i>Var(p3)</i>	<i>Var(p4)</i>	
<i>Maize (y1)</i>	-0.012*	-0.071	0.100*	0.033	1.019*
<i>Durum wheat (y2)</i>	0.025	0.190*	0.036	-0.222*	0.971*
<i>Other cereals (y3)</i>	0.040*	-0.052	0.137	-0.110*	1.029*
<i>Oilseeds (y4)</i>	0.059*	-0.104	0.354*	-0.218*	1.105*
<i>Maize acreage (s1)</i>	-0.001	-0.056	0.105*	0.000	1.020*
<i>Durum wheat acreage (s2)</i>	-0.001	0.153*	-0.071	-0.104*	0.970*
<i>Other cereals acreage (s3)</i>	0.03	0.002	0.029	-0.107*	1.026*
<i>Oilseeds acreage (s4)</i>	0.019	-0.029	0.03	-0.026	1.083*

# 4. Uncertainty model: decomposition of acreage effects (shift to SFP)



# 4. Uncertainty model: decomposition of acreage effects by size (Durum wheat)



# 5. Investment model: structure

- ▶ Objective function (under uncertainty):

$$J(p^e, w, a, b, c, q, k, Z, t, W_0, V_p) =$$

$$= \max_I \int_t^\infty e^{-rv} U(p^e, w, a, b, c, q, K(v), I(v), Z, v, W_0, V_p) dv$$

$$s.t. \dot{K} = I - \delta K \quad K(t) = k$$

- ▶ System of equation to be estimated:

$$\dot{K}(p^e, w, a, b, c, q, k, z, t, W_0, V_p) = J_{kq}^{-1} (rJ_q + k - J_{tq})$$

$$Y(p^e, w, a, b, c, q, k, z, t, W_0, V_p) = U_{W_0}^{-1} (rJ_{p^e} - J_{kp^e} \dot{K} - J_{tp^e})$$

$$X(p^e, w, a, b, c, q, k, z, t, W_0, V_p) = U_{W_0}^{-1} (-rJ_w + J_{kw} \dot{K} + J_{tw})$$

$$S(p^e, w, a, b, c, q, k, z, t, W_0, V_p) = U_{W_0}^{-1} (rJ_a - J_{ka} \dot{K} - J_{ta})$$

# 5. Investment model: results

---

- ▶ Short-run (own and cross) elasticities of  $(y, x, s)$  with respect to prices, payments, fixed inputs, set-aside rate, var-cov matrix, initial wealth, **capital rental prices**
- ▶ **Investment demand elasticities** with respect to the same set of exogenous variables
- ▶ **Capital adjustment rates** with respect to the long run optimal capital level
- ▶ **Long run elasticities** of output supply, land allocations and **all inputs** with respect to the same exogenous variables

# 5. Investment model: evaluation

---

## ► Advantages

- The same features (at least in theory) of the uncertainty model (see previous list)
- The dynamic investment effects can be evaluated
- The long run effects can be evaluated

## ► Problems

- The uncertainty set-up is needed to model the shift to the SFP (under certainty the impact cannot be captured)
- The problem of corner solutions is very important
- The model becomes very difficult to manage empirically

# 6. Conclusions (a)

---

- ▶ Deterministic model is sufficient to detect the *partially coupled* nature of area payments
- ▶ Uncertainty model provides interesting results:
  - The shift to the SFP can be properly modeled
  - Risk neutrality is strongly rejected
  - Risk effects may be relevant (especially the *insurance effects*, while *wealth effects* tend to be small)
  - Cross-crop effects are relevant also for risk behaviour (some crops more attractive because of relative risk patterns)
  - The shift to the SFP will enhance production of “other arable crops”

# 6. Conclusions (b)

---

- ▶ Uncertainty should be taken into account in more general models (even in a simplified way: see AGLINK)
- ▶ Investment results still to come