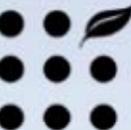


Risk Considerations in U.S. Supply Response

William Lin and Robert Dismukes

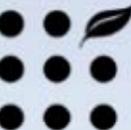
ERS/USDA

**Presented at the ERS-Farm Foundation Workshop,
“Modeling US and EU Policy: Focus on Decoupled Payments,”
in Washington D.C., Oct. 4-5, 2004**



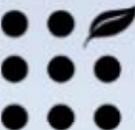
Does Risk Matter?

- **Are risk and/or risk attitudes important in agricultural production decisions?**
- **Partially decoupled payments (e.g., CCPs)**
 - **Lower price risk and affect risk attitudes indirectly through wealth effect**
- **Decoupled payments (e.g., DPs)**
 - **Affect risk and/or risk attitudes indirectly through wealth effect**



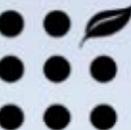
Purposes of the Study

- **Revisit an earlier study of acreage decisions under risk for U.S. corn and soybeans by Chavas and Holt (*AJAE*, 1990)**
 - **Estimate a risk response model for major field crops in the Northcentral region using more up-to-date data**
- **Assess the effects of initial wealth and risk on producers' acreage response**
- **Draw implications for effects of decoupled payments (DPs, CCPs) on production decisions**



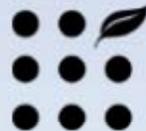
Other Related Studies

- Modeled risk using variance, standard or absolute deviation of prices or net returns
- Risk quite significant in acreage response for California field crops less strictly regulated by government programs (Just, *AJAE*, 1974)
- Risk was statistically significant for Kansas wheat--a 1% decrease in standard deviation leads to an increase of 0.06% in wheat acreage (Lin, *AJAE*, 1977)
- Risk was found to be moderately significant for onions (Traill, *JAE*, 1978)



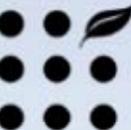
Chavas and Holt (*AJAE*, 1990)

- **Acreage response model under expected utility maximization**
- **Specified and estimated a system of acreage response equations with risk for U.S. corn and soybeans, 1954-85**
- **Included farm value of proprietor's equity as the proxy for initial wealth, an explanatory variable**
- **Gave particular attention to the truncation effects of commodity loan programs on the distribution of commodity prices**
- **Applied symmetry restrictions**



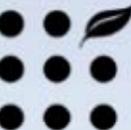
Chavas and Holt, Results

- **Risk and wealth variables play an important role in corn-soybean acreage decisions**
- **Risk elasticities w.r.t. variances of prices are small**
 - Not statistically significant for corn
 - **-0.087** for soybeans
- **Elasticities w.r.t. initial wealth are generally small**
 - **0.087** for corn
 - **0.270** for soybeans



Theoretical Framework

- **Chavas-Holt theoretical model was adopted**
- **Model maximizes expected utility for a farm household subject to a budget constraint**
- **Planted acreage is a function of**
 - **Expected net returns,**
 - **Second and (possibly) higher moments of the distribution of net returns, and**
 - **Farm household's wealth**
- **Unless risk neutrality is assumed, homogeneity restrictions do not apply**
- **Symmetry restrictions apply to the acreage equations**



Homogeneity and Symmetry Constraints

$$A_c = a_{11} + b_{11} \text{NRT}_c + b_{12} \text{NRT}_s + b_{13} \text{NRT}_w$$

$$A_s = a_{21} + b_{21} \text{NRT}_c + b_{22} \text{NRT}_s + b_{23} \text{NRT}_w$$

$$A_w = a_{31} + b_{31} \text{NRT}_c + b_{32} \text{NRT}_s + b_{33} \text{NRT}_w$$

where A = acreage planted,

NRT = expected net returns

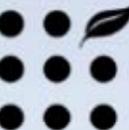
subscripts c, s, w refer to corn, soybeans, and wheat

Homogeneity: (applies only under risk neutrality)

e.g., $b_{13} = - (b_{11} + b_{12})$

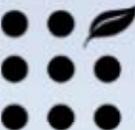
Symmetry constraints:

$$b_{21} = b_{12}; \quad b_{31} = b_{13}; \quad b_{32} = b_{23}$$



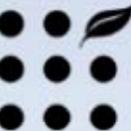
Estimation of the Empirical Model

- **Forward looking**
 - Expected farm prices are based on new crop futures prices
- **Acreage response for corn, soybeans, and wheat**
- **The model is estimated using**
 - Pooled time-series (1991-2001) and
 - Cross-section (8 states) state-level data for the Northcentral region
- **Symmetry constraint is imposed**
- **“Farm operator household net worth” is used as proxy for initial wealth**

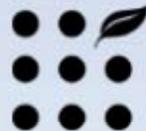
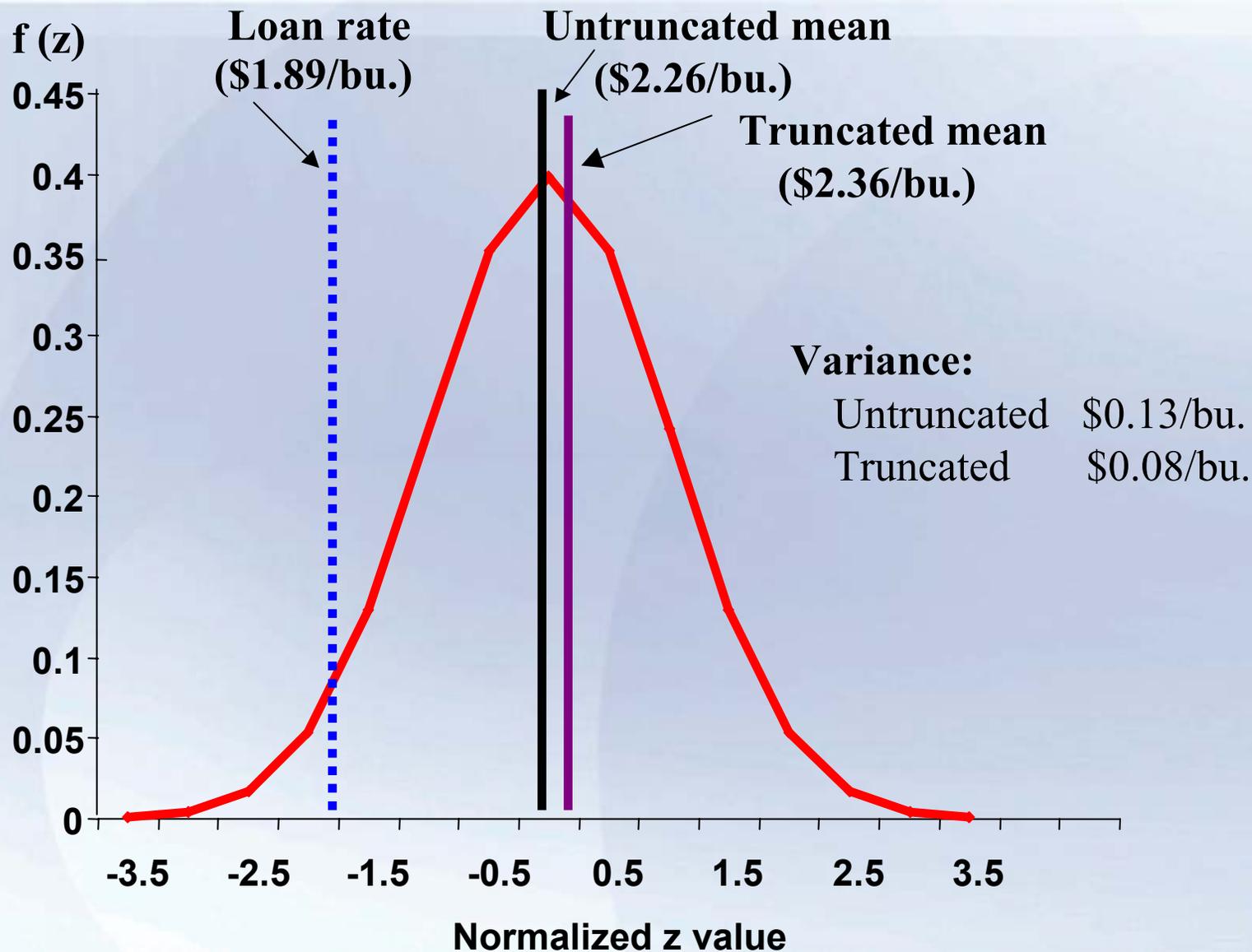


Estimation of the Empirical Model (Cont.)

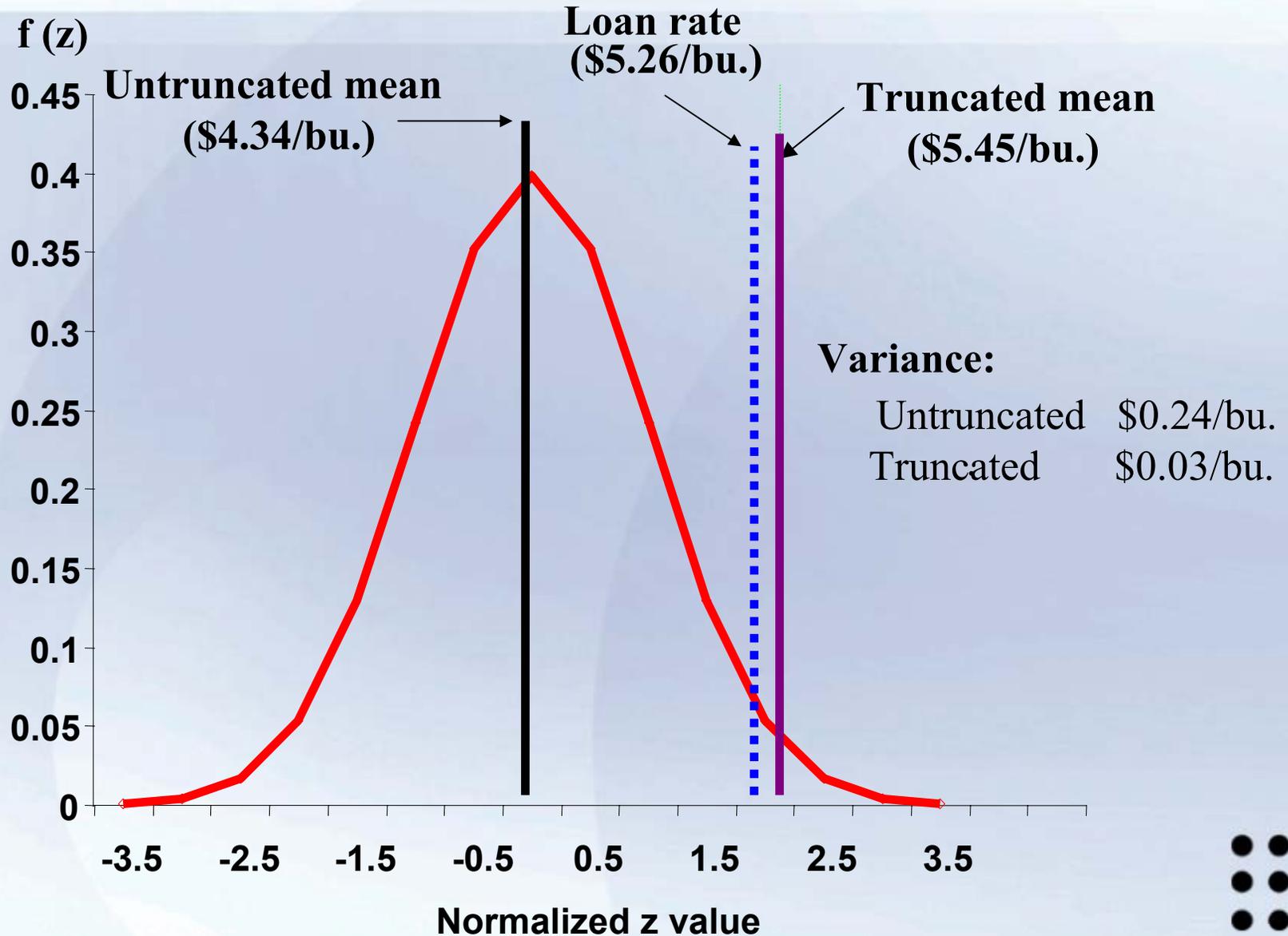
- **(Untruncated) expected net returns equal the expected farm price times the trend yield, minus a covariance term and variable costs of production**
- **(Untruncated) price variances are a weighted sum of the squared deviations of past prices from their expected values, with weighting scheme**
 - **t-1, 0.5**
 - **t-2, 0.3**
 - **t-3, 0.2**
- **Truncated expected net returns, variances, and covariances of commodity prices are included as explanatory variables**



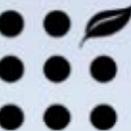
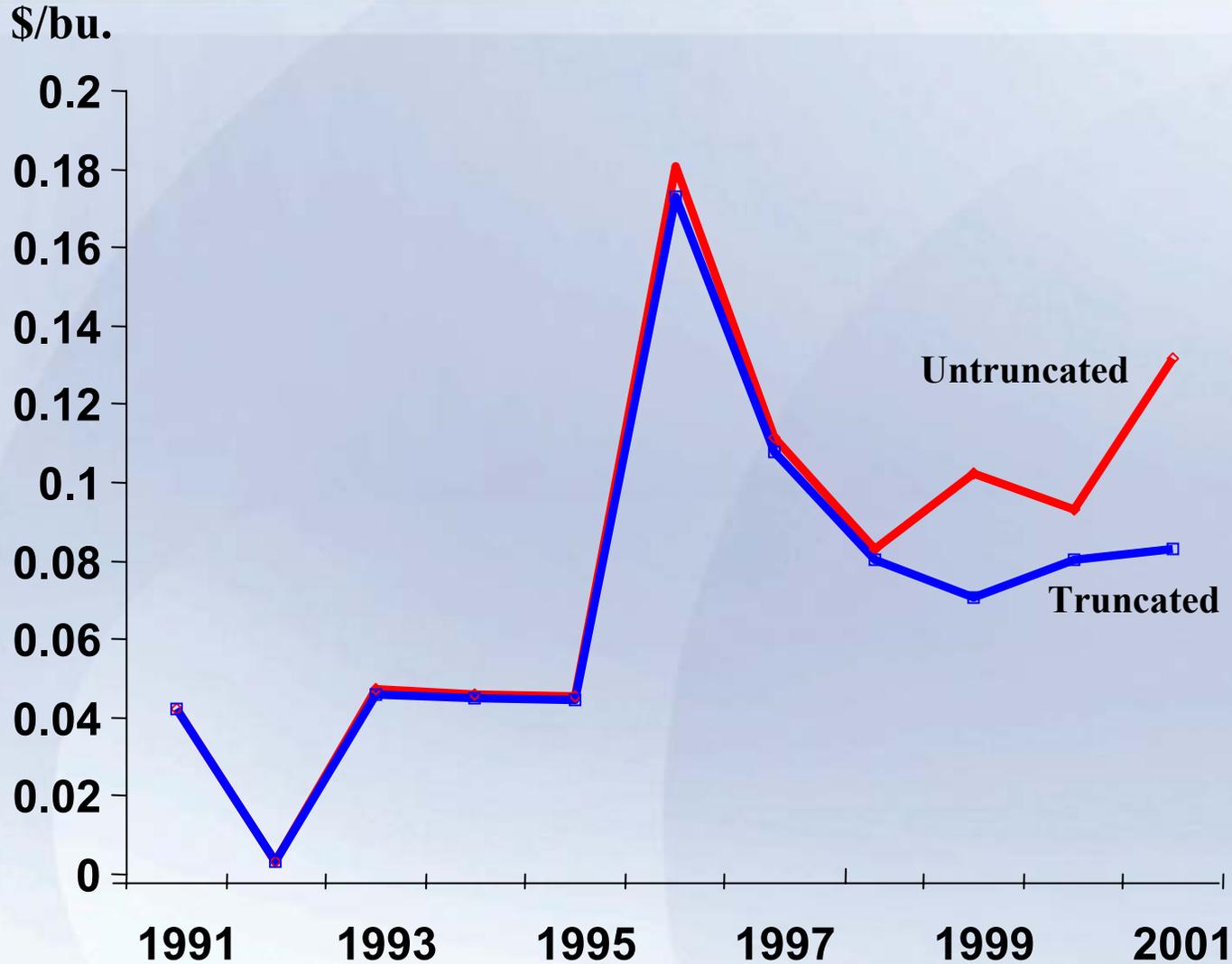
Corn farm price distribution in Illinois, 2001



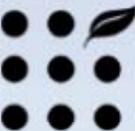
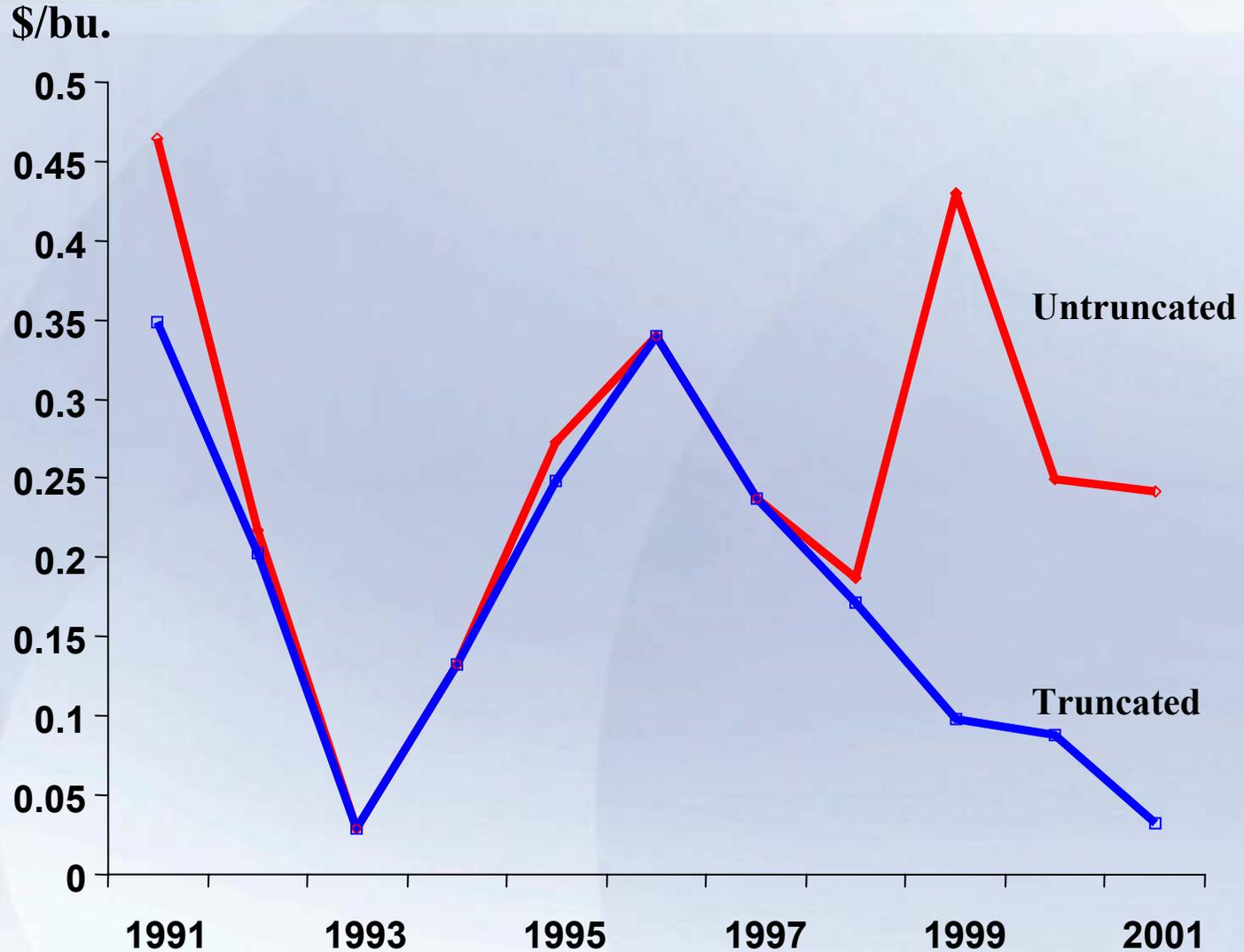
Soybean farm price distribution in Illinois, 2001



Variance of corn farm price distribution in Illinois, 1991-2001



Variance of soybean farm price distribution in Illinois, 1991-2001



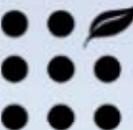
Estimated acreage share equations: 1991-2001

	Corn	Soybeans	Wheat
<i>Expected net returns:</i>			
Corn	0.072 (2.99) ^{***}	-0.064 (-3.23) ^{***}	-0.001 (-0.16)
soybeans	-0.064 (-3.23) ^{***}	0.060 (3.10) ^{***}	0.0003 (0.05)
Wheat	-0.001 (-0.16)	0.0003 (0.05)	0.010 (1.58)

- Net returns for corn and soybeans are highly significant with expected signs
- Net returns for wheat also has expected sign, but is not as significant

Figures in parentheses are t-ratios

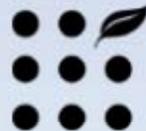
*, **, *** Statistically significant at 10%, 5% and 1% level



Estimated acreage share equations: 1991-2001 (Cont.)

	Corn	Soybeans	Wheat
<i>Variance of prices:</i>			
Corn	3.411 (0.16)	-11.917 (-0.65)	--
Soybeans	6.134 (1.38)	-8.701 (-2.31)**	--
Wheat	--	--	-2.437 (-1.13)

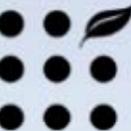
- **Of all estimated coefficients of price variances, only the variance of soybean prices is significant with expected sign in soybean acreage equation**



Estimated acreage share equations: 1991-2001 (Cont.)

	Corn	Soybeans	Wheat
<i>Covariance of prices:</i>			
Corn and soybeans	-26.772 (-0.92)	32.087 (1.33)	--
Corn and wheat	--	--	13.841 (1.94) *
Soybeans and wheat	--	--	-3.345 (-0.94)

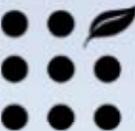
- Of all estimated coefficients of the covariance of prices, only the covariance of corn and wheat prices is significant



Estimated acreage share equations: 1991-2001 (Cont.)

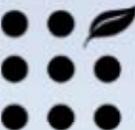
	Corn	Soybeans	Wheat
<i>Wealth effect:</i>			
Wealth	-0.191 (-1.77) *	0.397 (6.41)***	1.546 (6.39)***

- While initial wealth has positive effects on soybean and wheat plantings and is highly significant, the effect is negative for corn
- An increase in initial wealth would lead to greater plantings of major field crops, consistent with the risk preference of decreasing absolute risk aversion



Interpretations of Results

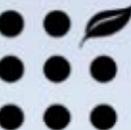
- The risk elasticity with respect to the variance of soybean prices in soybean equation is small
 - -0.044 at mean values
 - Somewhat smaller than previous studies' findings—
-0.087 (Chavas and Holt) and -0.06 (Lin)
- The wealth elasticity, however, differs
 - -0.063 for corn
 - 0.139 for soybeans
 - 0.003 for wheat
- Own-price elasticities
 - 0.331 for corn
 - 0.253 for soybeans



Implications for CCP Effects on Acreage

Because of high soybean prices in recent years,

- **No impact of variance of soybean prices on soybean acreage if expected soybean farm price is at the 2002/03-2004/05 average (\$6.23/bu.)**
- **No impact on soybean acreage even if the expected farm price is 90% of the 2002/03 – 2004/05 average (\$5.61/bu.)**



Implications for CCP Effects on Acreage (Scenario Analysis)

- **CCP will kick in when the national average farm price falls below the target price minus direct payment rate (\$5.36/bu.)**

Scenario:

Soybean farm price = 80% of the 2002/03 – 2004/05 average (\$4.98/bu.)

- **A \$0.36/bu. CCP will kick in**
 - **CCP would lower variance of soybean farm prices by 49.9%**
- **CCP effect on soybean acreage would be small—an increase of 2.94%**
 - **increase of 2.20% through risk reduction**
 - **increase of 0.74% through higher price**



Conclusions

- **Preliminary results suggest that the effects of risk on supply response for major field crops are not strong**
- **However, risk could be significant for individual farms in the U.S. as well as those in the EU**
- **An increase in initial wealth would lead to greater acreage of major field crops, consistent with the risk preference of decreasing absolute risk aversion**
- **Expanded soybean and wheat acreage associated with an increase in wealth comes partly at the expense of corn plantings**
- **Need to further study risk/wealth effects in farm households, particularly with regard to DPs and CCPs**

