

# FAPRI modeling of farm program impacts on U.S. area planted

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# Agenda

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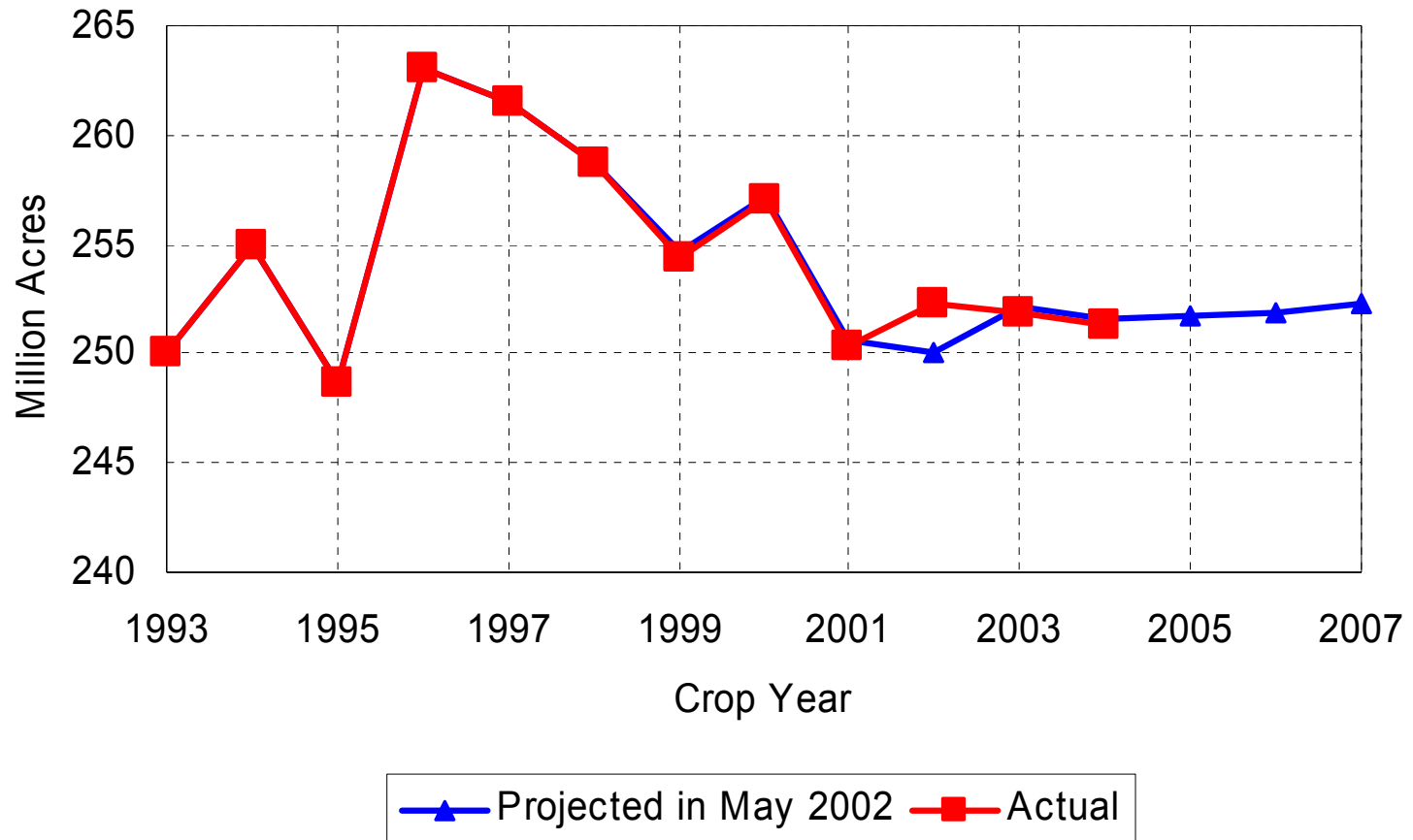
- FAPRI approach to determining farm program impacts on area planted
- Some estimated and assumed parameters
- Some results

# Some underlying assumptions

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- Payments affect production decisions
- The more coupled the payment, the larger the effect on production decisions is likely to be
- Even largely decoupled payments are likely to have some modest impact on production decisions
- Thinking across commodities is critical—total acreage across crops deserves attention
- The world is stochastic, and especially programs with asymmetric effects need to be modeled stochastically

# U.S. area planted to 9 major crops



# Why worry about total area devoted to major crops?

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- Land used for field crop production is not fixed—but most land will be planted to something
- If focus too much on impacts of payments on any one crop, can forget that things have to add up

# Basic FAPRI approach

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- Try to estimate response of total area to expected returns
- Use this information to calibrate parameters of assumed regional area equations
- Develop national equations consistent with these regional equations for use in stochastic model
- In all cases, incorporate assumptions about how \$1 of payments under each program affects production vs. \$1 of expected market returns
- Each of these will be discussed in turn

# Estimating total area planted

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- Use state-level data for 1997-2001 for mixed estimation of regional equations
- Expected net returns = (lagged prices+LDPs) \* trend yields – variable expenses + 0.25\*(PFC + MLA payments)
- Total area planted to major crops) = f(weighted average expected real net returns, CRP acreage, state dummies)

# Elasticities of total area planted w/r/t expected net returns

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	Elasticity
Corn Belt	0.02
Central Plains	0.02
Lake States	0.03
Southern Plains	0.06
Southeast	0.09
Delta States	0.13
Northern Plains	0.15
U.S. weighted average	0.06

Note: weighted average CRP effect: -0.77



# Problems with the estimation

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- Except for N. Plains & Delta, returns variable not statistically significant
- Should be updated to include 2002-2004 data
- Should use same price expectations utilized elsewhere in model—we don't just use lagged prices any more
- 0.25 factor on PFC & MLA payments is arbitrary
- BUT results are plausible (to me, anyway), and haven't caused any huge problems in our projection work

# Sidebar—expected prices in the model

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- National average expected price =  $f(\text{lagged price, lagged yield/trend yield})$
- Based on estimation of actual national prices as function of lagged price, lagged yield/current yield)
- Regional prices =  $f(\text{national price, regional production/national production})$  (estimated)
- Expected regional price =  $f(\text{expected national price, trend regional share of national production})$
- Helps in year like 2004 (farmers should have known bean prices would fall this year) and especially in stochastic work
- Expected price equations have adjustment terms—so can line up to futures, etc. if desired

# Regional area equation parameters

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- Once we “know” the total area response to changes in returns, we build a matrix of own and cross effects that are consistent with that total area elasticity
- Although not estimated, we do a **lot** of calibration to make sure
  - Own-return elasticities are reasonable (to us)
  - Substitution relationships make sense (to us)
  - Symmetry is imposed
  - Resulting error terms for each area equation are relatively small and random in recent years

# Corn Belt area planted coefficients (subset of the full matrix, deterministic model)

	Area							
Net return	Corn	Beans	Sorghum	Wheat	...	Coeff. sum	Total elast.	
Corn	<b>4.00</b>	-3.05	-0.03	-0.19		0.56		
Beans (single)	-3.05	<b>4.00</b>	-0.03	-0.20		0.55		
Sorghum	-0.03	-0.03	<b>0.09</b>	-0.00		0.03		
Wheat (single)	-0.19	-0.20	-0.00	<b>0.55</b>		0.14		
...								
Coefficient sum	0.56	0.55	0.03	0.14		1.34	0.02	

# U.S. area planted elasticities (subset of the full matrix, stochastic model)

	Area						
Net return	Corn	Beans	Sorghum	Wheat	Cotton	...	10 crops
Corn	<b>0.18</b>	-0.10	-0.05	-0.05	-0.05		
Beans (single)	-0.06	<b>0.15</b>	-0.02	-0.03	-0.04		
Sorghum	-0.00	-0.00	<b>0.20</b>	-0.01	-0.01		
Wheat (single)	-0.01	-0.02	-0.05	<b>0.19</b>	-0.03		
Cotton	-0.01	-0.01	-0.05	-0.01	<b>0.21</b>		
...All 10 crops							<b>0.06</b>

Note: these are net return elasticities. Gross return or price elasticities would be substantially larger (e.g., corn own-gross return elasticity = 0.39)

# Payment effects in the FAPRI model

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- Marketing loans: \$1 of expected LDP = \$1 of expected market net returns
- Direct payments: \$1 of DP = same effect on total area as \$0.25 of expected market net returns
  - Effect not commodity specific—affects all commodities proportionally, doesn't affect crop mix
  - Tied to total area response—i.e., very small, given small total area elasticity
  - In model, eliminating all DPs would only change total area for all 10 modeled crops by about 1 mil. acres

# Payment effects in the FAPRI model

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- Counter-cyclical payments: \$1 of expected CCPs has same effect as
  - \$0.25 of expected market returns on total area (i.e., same as DP effect) PLUS
  - \$0.25 of expected market returns on commodity-specific acreage (does affect crop mix)

# Payment effects in the FAPRI model

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## □ Mechanically

- Supply-inducing net returns for each crop =
  - Expected price \* trend yield – variable expenses +
  - Expected LDP (based on loan rate, expected price, and avg. historical relationship between prices & LDP rates) +
  - 25% of expected CCP (based on expected prices)
- Each area equation also includes a “decoupled payment” term
  - Regional/national DPs + expected CCPs per acre for all crops
  - Coefficients for each crop picked so sum of effects across all crops is 25% of effect of similar change in per-acre market & LDP returns



# Why these weights on various payments?

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- Honest answer: judgment that could change based on new information
- LDPs very coupled, likely to have at least as much impact on production as market returns
- DPs relatively decoupled, but may hold some land in production because of wealth effect on risk behavior, base updating rules...
- CCPs in between
  - Decoupled from production like DPs
  - Have insurance effect that should be crop specific

# Why FAPRI does stochastic analysis

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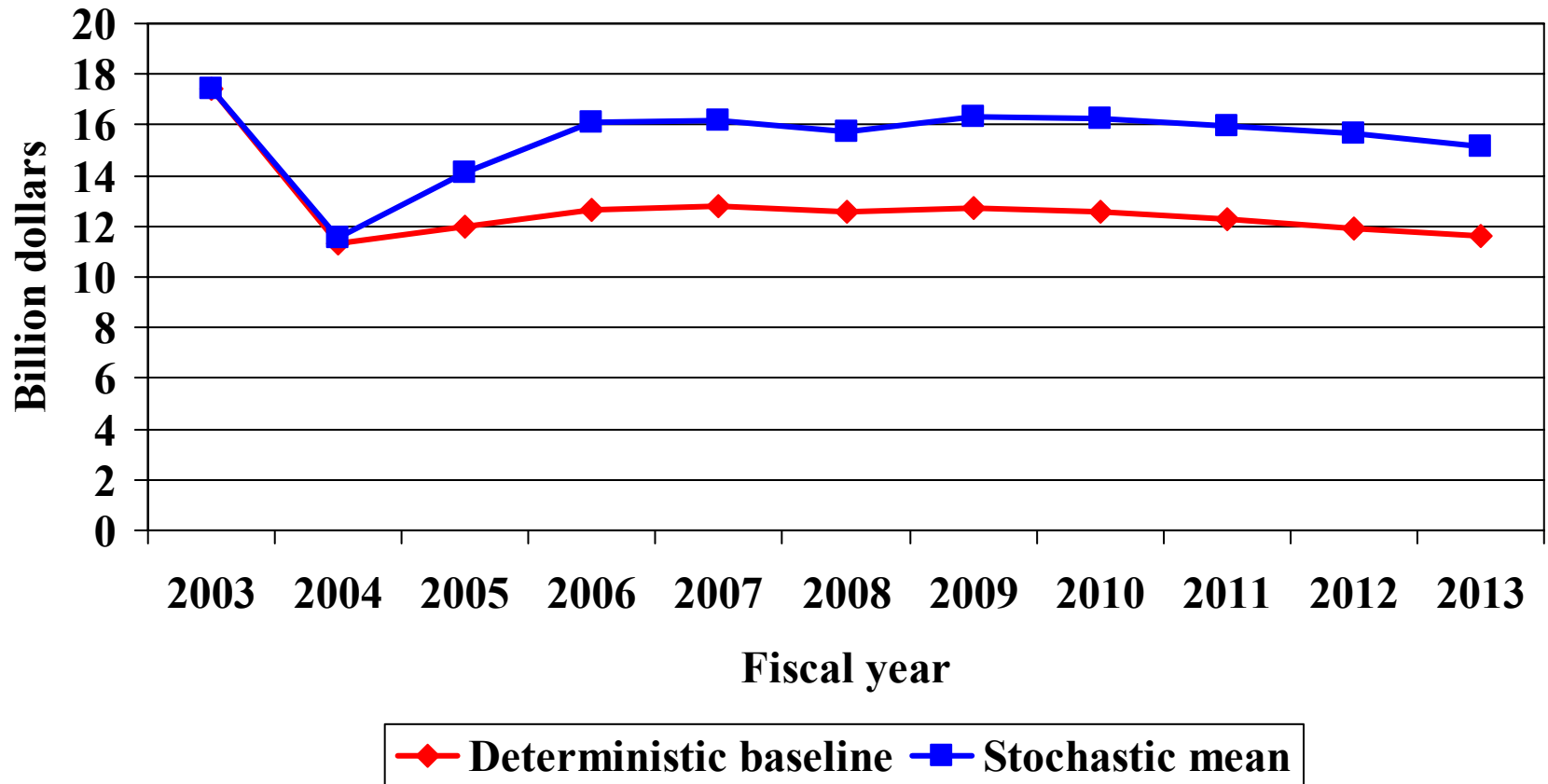
- Many programs (LDPs, CCPs) have asymmetric effects
  - Payments can get very large when prices low
  - But payments can't be negative when price high
- Inadequate to consider policy scenarios vs. single deterministic baseline
  - Consider change in loan rate
  - If baseline prices a little over loan rate, deterministically a loan rate reduction would have no effect on model
  - But in stochastic world, even if deterministic baseline is mean of prices, will be significant chance of LDP activity
  - If LDPs triggered, has production and price effects

# How FAPRI does stochastic analysis

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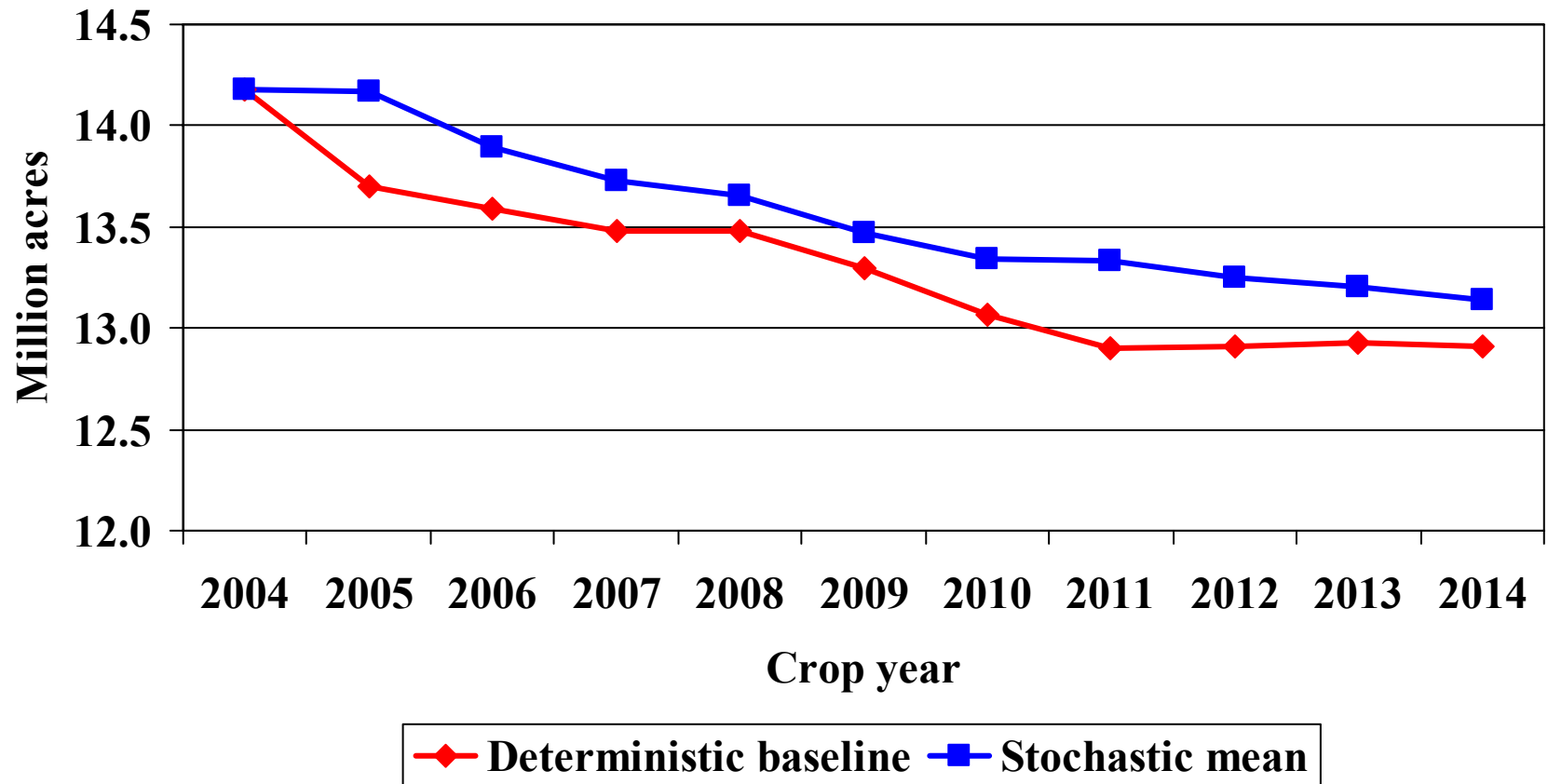
- Not time/place for full discussion
- In brief
  - Make correlated draws from deviations from trend yields, error terms from other important supply and demand equations
  - Solve model for each of 500 draws
  - Uses simplified version of FAPRI system
    - About 900 crop-livestock-accounting equations
    - Only national acreage—not regional as in deterministic model
    - Rest of world represented in reduced-form trade equations
    - Centered so at deterministic baseline values for all exogenous variables, get back deterministic baseline supply and demand

# Importance of stochastic analysis: Projections of net CCC outlays



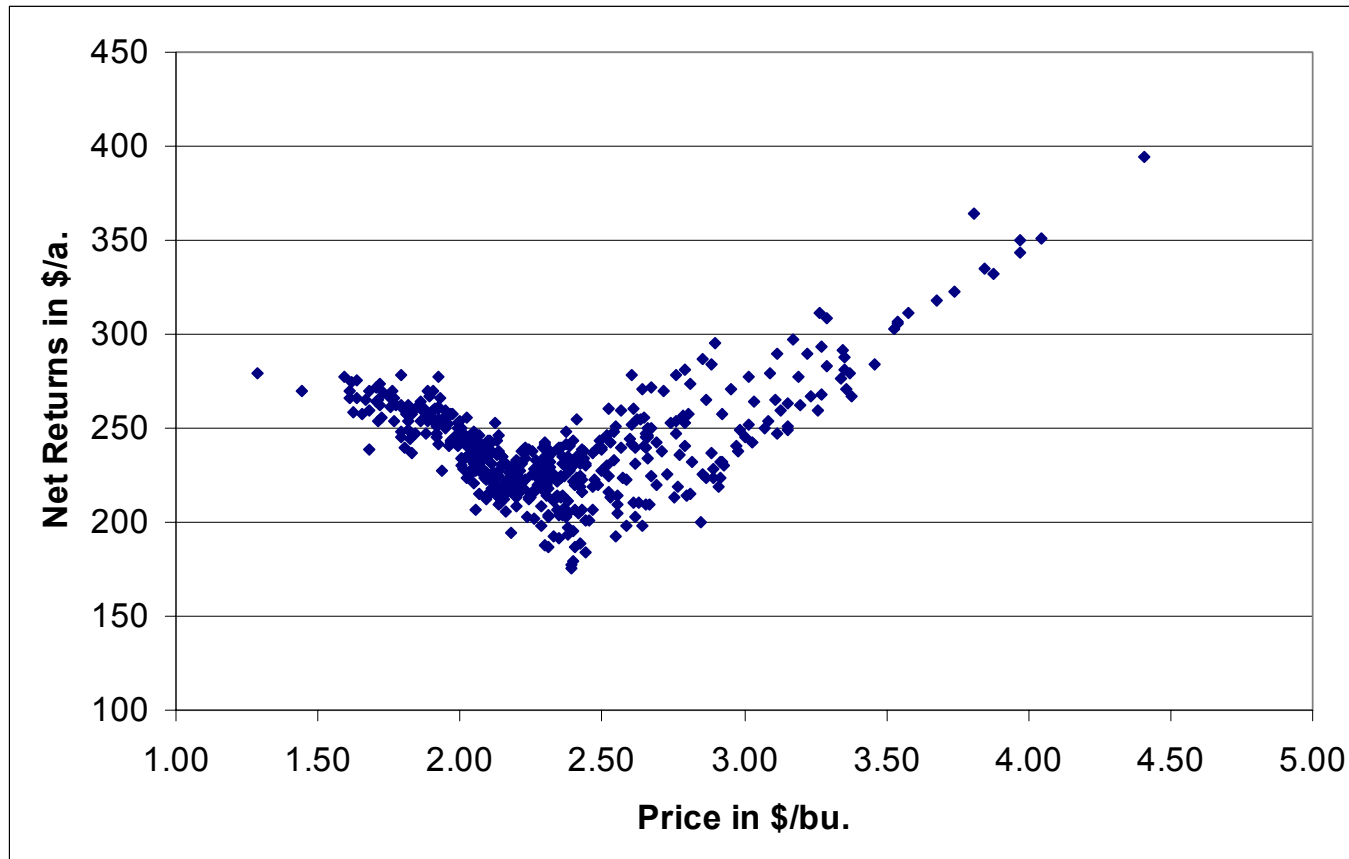
Source: FAPRI January 2004 baseline

# Importance of stochastic analysis: Projections of U.S. cotton area planted



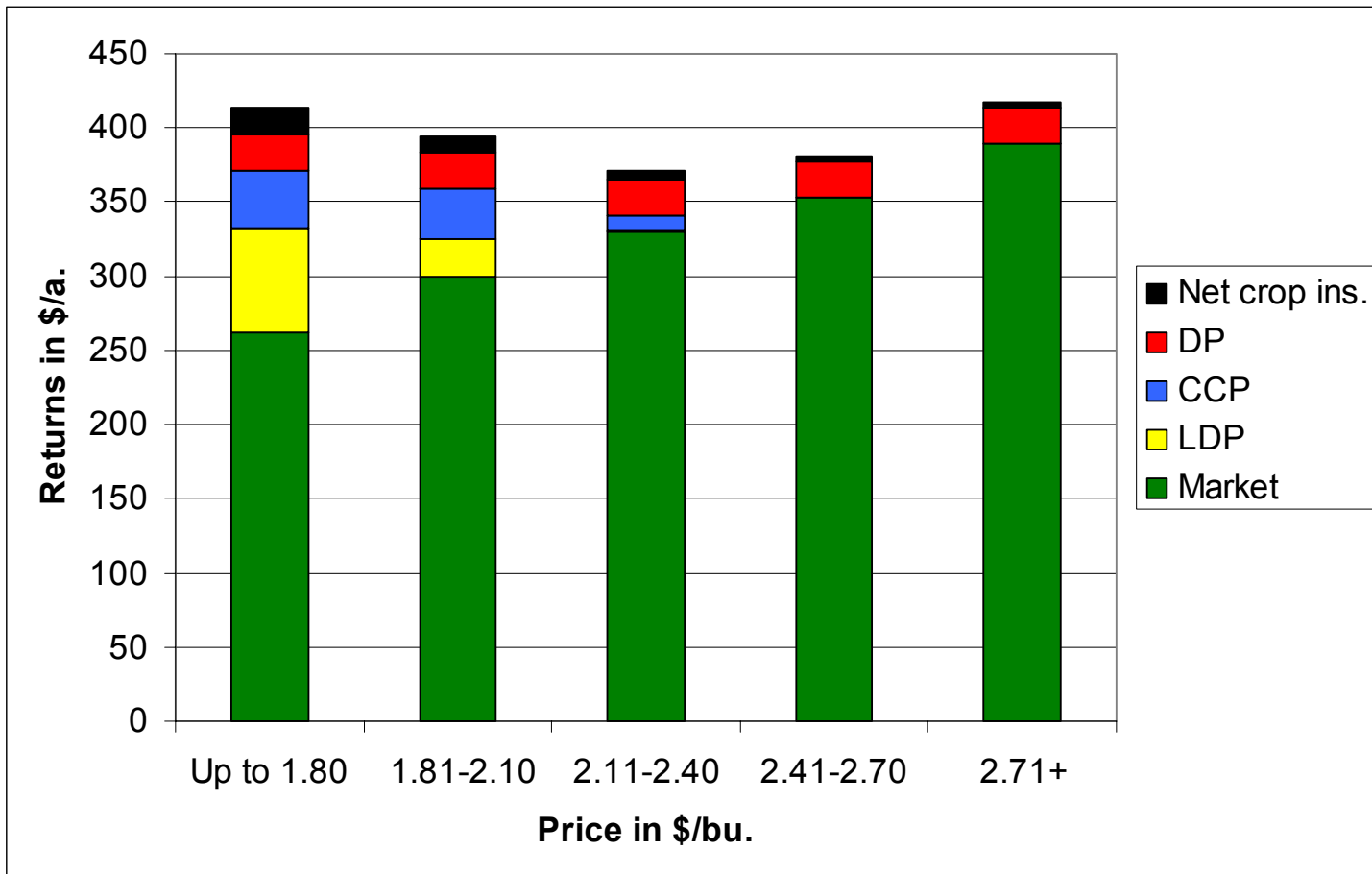
Source: FAPRI January 2004 baseline

# Corn net returns\* and market prices: 500 possible outcomes for 2005/06



\* National average net returns over variable expenses from market and payments for a corn base acre planted to corn

# Corn gross returns\* in 2005/06: 500 outcomes grouped by market price



\*National averages for a corn base acre planted to corn

# Measures of uncertainty associated with 2005/06 corn returns

	Mean	Standard deviation	St. dev./ mean
Gross market returns (price * yield)	\$331.86/a.	\$42.35/a.	0.128
Net market returns (gross-var. costs)	\$181.92/a.	\$42.91/a.	0.236
Net market returns + LDP	\$193.37/a.	\$32.81/a.	0.170
Net market returns + CCP	\$196.16/a.	\$32.96/a.	0.168
Net market returns + LDP + CCP	\$207.61/a.	\$29.03/a.	0.140
Net mkt. ret. + LDP + CCP + DP	\$231.99/a.	\$29.03/a.	0.125

Source: FAPRI January 2004 stochastic baseline





# Final comments

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- We're still learning and modifying
  - Expected price approach just added this year
  - We're not set on current approach to modeling payments
    - Nothing magical about current parameters
    - Some things could be (re-)estimated
    - We'll look at non-econometric evidence, too
  - Stochastic modeling still as much an art form as science