

## Theoretical Framework

- Constrained utility maximization
- Theoretically, welfare change is measured by a change in indirect utility function or expenditure function
- CVM can be viewed as a direct measure of welfare change
- WTP = Amount of income that compensates an individual for a welfare change
- $V(y - WTP, P, Z, Q_1) = V(y, P, Z, Q_0)$  (1)
- $WTP = F(Y, P, Z, Q_0, Q_1)$  (2)
  - With  $Q_1 > Q_0$

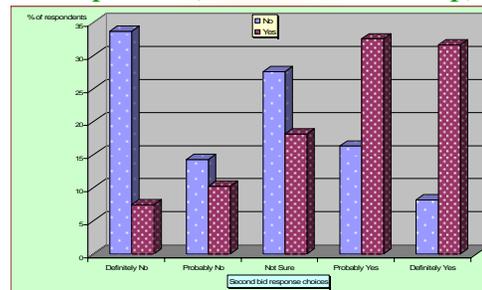
## Methods and Procedures

- **Survey Methods and Elicitation format**
  - Mail survey
  - Half of the sample received questionnaires with the conventional double-bounded format (Two consecutive yes/no questions)
  - The other half received questionnaires with a stochastic double-bounded format
    - A first yes/no question
    - A second likelihood question with answer choices being: Definitely no (DN), Probably No (PN), Not sure (NS), Probably Yes (PY), and Definitely Yes (DY)
  - Payment vehicle: Money contribution to a trust fund
- **Estimation Procedures**
  - Single bounded models (Probit and Logit)
  - Conventional double-bounded model (Bivariate probit)
  - Stochastic Double-bounded models (Bivariate probit)

## Recoding procedures

- **Model 1:**
  - Answers to the two yes/no questions are used to estimate the conventional double bounded model
- **Model 2:**
  - DN and PN recoded as "no"
  - NS, PY, and DY recoded as "yes"
- **Model 3**
  - DN, PN and NS (if Y1="no") recoded as "no"
  - NS (if Y1="yes"), PY, and DY recoded as "yes"

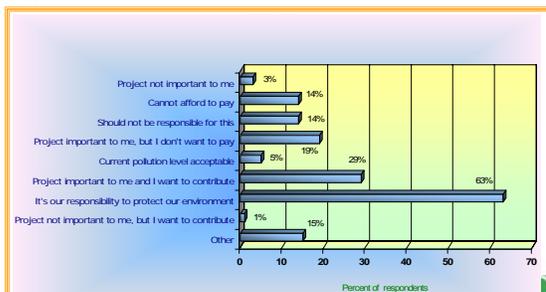
## Distribution of First and Second Responses (stochastic follow-up)



## Bus Running on Biodiesel



## Reasons for Zero or Positive WTP



## Determinants of WTP

- **Probability of a yes decreases when:**
  - Bid price higher
  - Respondent older
  - Respondent air pollution knowledgeable
- **Probability of a yes increases when the respondent:**
  - Concerned about air pollution in her area
  - Views pollution as causes of many lung diseases
  - Belongs to at least one environmental group
  - Married or living together
  - Has high schooling and income levels
  - Finds information in survey useful and is comfortable with the survey materials

## Levels of WTP

Mean/Median WTP (\$)

Statistics	Conventional DC <sup>a</sup>		Stochastic DC-DB <sup>b</sup>	
	Model 1	Model 2	Model 1	Model 3
Mean WTP <sup>c</sup>	137	427	427	427
$\sigma$	184	496	496	437
$\rho$	0.56	0.58	0.58	0.56
Delta Median <sup>d</sup>	115 - 191	101 - 307	114 - 461	114 - 461
Krinsky-Robb <sup>e</sup>	112 - 194	431 - 783	242 - 463	242 - 463
Logit	-200.82	-552.56	-552.00	-552.00
N	323	113	113	113

Aggregate WTP (\$10<sup>6</sup>)

	Conventional follow-up	Stochastic follow-up	
	Model 1	Model 2	Model 3
Benefits	123.05	428.70	271.95
Delta	93.26 - 152.83	305.66 - 552.53	183.39 - 360.52
Krinsky-Robb	91.70 - 152.04	337.79 - 613.66	192.01 - 362.87

Annual benefits per gallon of diesel (\$)

	Conventional follow-up	Stochastic follow-up				
	Model 1	Model 2	Model 3	Model 3		
Benefits	0.089	0.311	0.197	0.197		
Delta	0.068	0.111	0.222	0.133	0.261	
Krinsky-Robb	0.066	0.110	0.245	0.445	0.139	0.263

## Implications of the Results

- **For energy policy**
  - Citizen-consumers seem to be ready to contribute to a policy to reduce diesel related emissions
  - A premium charged to the price of biodiesel would not be protested.
  - Compensation or subsidy to biodiesel producers would be justified
- **Issues and arena for further research**
  - Biodiesel vs. Ultra Low Sulfur Diesel
  - Supply of biodiesel
  - Impact of producing more biodiesel on livestock sector