

Energy in Agriculture

Marketing Successes: Renewable Products Marketing Group

June 27th, 2006



- DOT Ethanol
- DOT Corn
- Gold Rush

Agenda

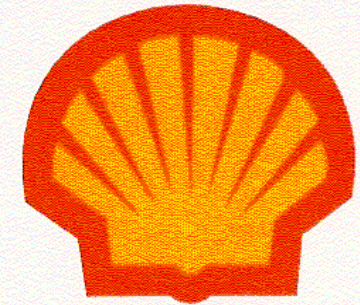
- RPMG Point of View on energy
- State of the industry
- On the horizon
- Questions

How Big is the U.S. Gasoline Market?

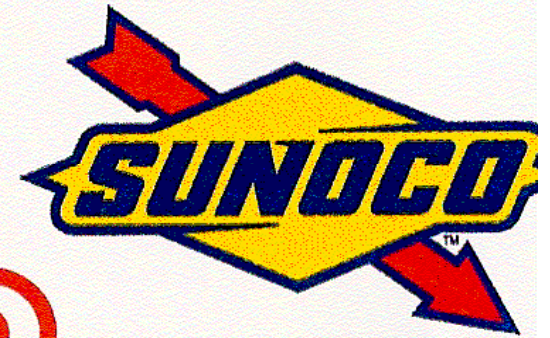
- US Gasoline Demand
 - 140,000,000,000 gallons annually
 - 1.4% demand growth
- Ethanol's position in it
 - RFS....7.5 billion gallons
 - Theoretical limit....14 billion gallons?

Who Are the Players?

ExxonMobil



ChevronTexaco



Size Differential

- Largest ethanol Plant
 - 100MM gallons annually
- BP Texas City
 - 450,000 barrels per day
- Comparison:
 - This one refinery produces our largest plants annual output in.....

5 DAYS

RPMG STRATEGIC OBJECTIVE

- To Provide Small Producers the Advantages of Large Producers

BY

- Achieving 15 - 20% of domestic fuel ethanol market distribution
- Remaining Producer owned and controlled

Why was RPMG Formed?

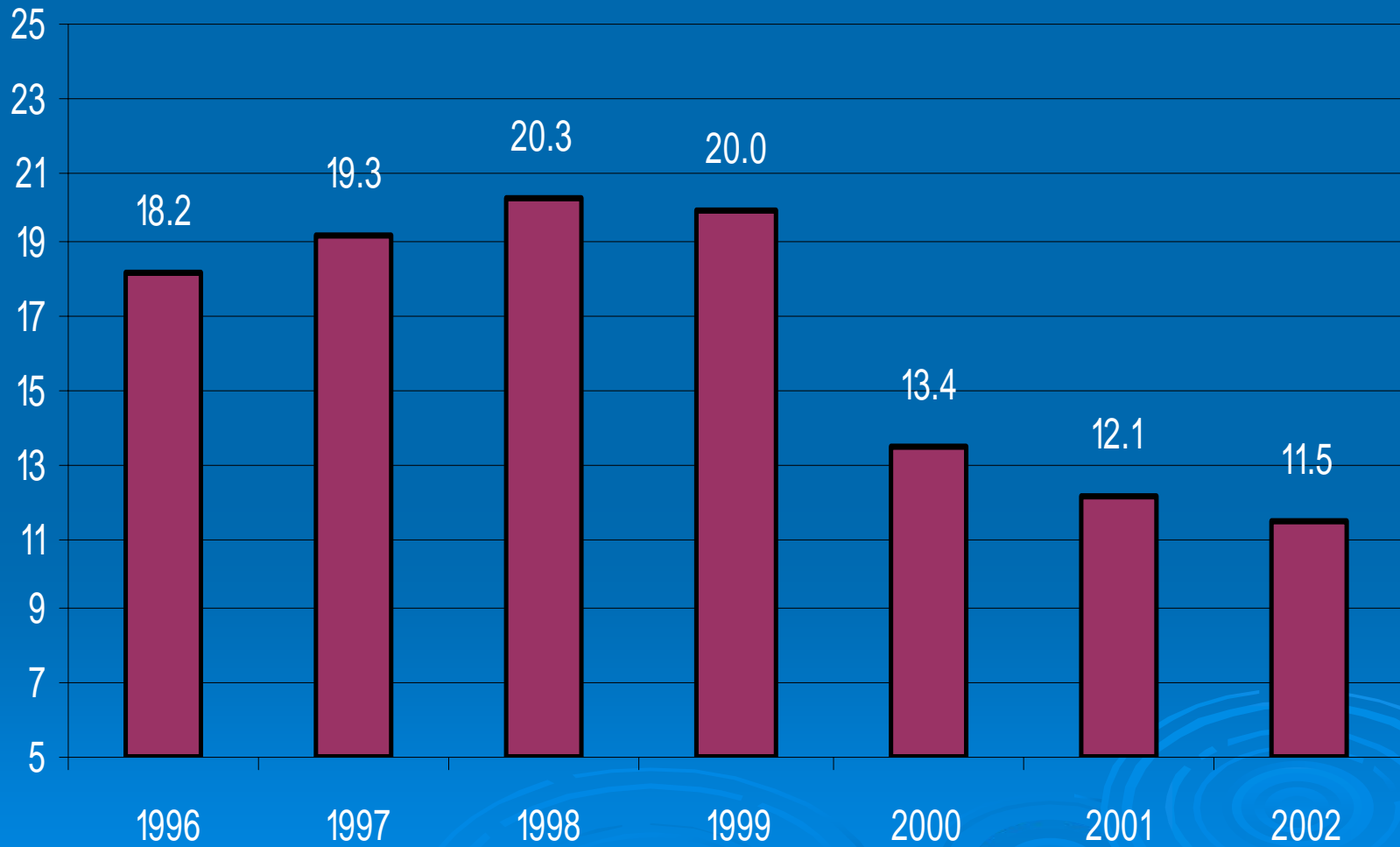
- More cost effective Marketing Infrastructure spread across more gallons
- Marketing company with aligned incentives
- Marketing company managing market risk:
 - Single Market Risk
 - Competitive production risk
- Better combined buying capabilities
- Other future products where increased size gives distinctive advantages over individual buyers (insurance, fuel, etc...)

Market Reach

- Twin Cities
- Chicago
- WI Markets
- IA Markets
- ND Markets
- Denver
- Ontario, Canada
- MI
- OH
- MO
- NE
- Atlanta
- OH Markets
- NY/CT/NJ/PA
- IN Markets
- Pacific Northwest
- Southern CA
- Northern CA
- NV
- AZ Markets
- TX



Size Matters



Current Size

- 15 currently operating plants:
 - 580,000,000 gallons (nameplate)
- 3 contracted and under construction:
 - 150,000,000 gallons (nameplate)
- Total
 - 730,000,000 gallons (nameplate)
 - + 125,000,000 creep

THANK YOU!

RENEWABLE PRODUCTS MARKETING GROUP
BELLE PLAINE, MN

STEVE BLEYL
CEO

The background of the slide is a solid blue color. In the bottom right corner, there are several faint, concentric circular ripples, resembling water droplets or raindrops, which add a subtle decorative element to the design.

Currently Operating

Heartland Corn	Winthrop, MN
Al-Corn	Claremont, MN
Chippewa Valley Ethanol	Benson, MN
Diversified Energy	Morris, MN
Corn Plus	Winnebago, MN
Central MN Ethanol	Little Falls, MN
MN Energy	Buffalo Lake, MN
KAAPA Ethanol	Minden, NE
Lincolnland Agri-Energy	Robinson, IL
Golden Grain Energy	Mason City, IA
Mid-Missouri Energy	Carrollton, MO
United Wisconsin Grain Prod.	Friesland, WI

Under Construction

Bushmills Ethanol	Atwater, MN
Lincolnway Energy	Nevada, IA
Red Trail	Richardton, ND
Dakota Ethanol	Wentworth, SD
Heron Lake	Heron Lake, MN

Under Contract/Fund Raising/Negotiating

Green Plain Renewable	Shenandoah, IA
Plants in Michigan, Ohio, Illinois, Montana, Arizona, etc....	