MISSION

Farm Foundation, NFP works as a catalyst for sound public policy by providing objective information to foster a deeper understanding of issues shaping the future for agriculture, food systems and rural regions. The Foundation does not lobby or advocate.
From the Chairman and the President

Farm Foundation was created February 10, 1933, becoming what is believed to be the first entity of its type focused on agricultural and rural matters. It was a time of great economic disruption, massive social changes and complex debates about how best to react. Eighty years later similar forces are reshaping our world, albeit to different degrees and ways unimaginable in 1933. Yet Farm Foundation remains steadfast in its focus on constructive dialogue, objective analysis and innovative ideas.

As Farm Foundation has evolved over the last 80 years, two elements remain pillars of the organization: the Foundation’s dedication to non-advocacy and objectivity, and its focus on forces with the potential to reshape the landscape of agriculture, food systems and rural communities.

Those priorities are paramount in the Foundation’s Dialogue on Food and Agriculture in the 21st Century, a multi-year initiative to create opportunities for diverse stakeholders to discuss how agriculture will meet the needs of 9 billion people in 2050 while protecting natural resources. The initiative has four broad focus areas: the goals and objectives of North American Agriculture, the role of science and technology, adaptability and resilience in agriculture and the food system, and human capital needs in food and agriculture.

In June 2012, the Foundation launched a series of regional meetings for thought leaders to examine views and expectations of the nation’s agriculture and food system. The first meeting, which took place in Burlington, VT, was followed by a Louisville, KY meeting in April 2013. Subsequent meetings across the country in the months ahead will help bring clarity to the citizenry’s priorities for the nation’s agriculture and food system.

In July 2012, the Foundation helped host a workshop of producers, worker representatives, union officials, food manufacturers, and government agency representatives to discuss common ground on which to address issues on the role of foreign-born labor in U.S. agriculture.

With release of the Solutions from the Land (SFL) report in March 2013, the Dialogue Project highlighted land-based solutions for protecting and enhancing natural resources needed to produce the nation’s food,
feed, fiber and energy. Multiple stakeholders were involved in developing the report which highlights how farmers, ranchers, NGOs, and government agencies at all levels can work together to identify common goals and site-appropriate options to achieve those goals with land-based solutions.

Farm Foundation® Forums continue to provide a unique platform for the discussion of timely issues in agriculture, the food system and rural communities. Policy makers, industry leaders, NGOs and government agency representatives participate in the Washington, D.C. events. The addition of webcasting allows us to expand those live discussions across the country, and we continue to post audio of the sessions for those unable to be part of the live sessions.

As Farm Foundation begins its next 80 years of service, we remain committed to the power of constructive dialogue and objective analysis to yield innovative ideas.
At its inception, Farm Foundation’s legal status was as a private trust. In May 2009, a not-for-profit corporation, Farm Foundation, NFP, assumed all programming and operational functions. Farm Foundation, NFP is governed by a six-member Board of Directors. The Farm Foundation Board of Trustees continues to have responsibility for overseeing the mission of the organization, the endowment and for naming members of the Farm Foundation, NFP Board of Directors.

**Farm Foundation Board of Trustees**  
FY2013 (May 1, 2012 through April 30, 2013)

- **Jay Armstrong**  
  Armstrong Farms  
  *Chairman*

- **Claudia Garcia**  
  Elanco Animal Health

- **Dan Glickman**  
  Aspen Institute

- **Mary Ledman**  
  Keough Ledman and Associates

- **Paul Hammes**  
  Union Pacific Railroad

- **Gary MacDonald**  
  MacDon Industries

- **Steve Irsk**  
  Irsk Equities, LP

- **Greg Heying**  
  Supervalu, retired  
  *Resigned October 2012*

- **John Hardin**  
  Hardin Farms

- **Mike Martin**  
  Colorado State University

- **V. Larkin Martin**  
  Martin Farm

- **Steve Irsk**  
  Irsk Equities, LP

- **Carol Keiser-Long**  
  C-ARC Enterprises

- **William Nelson**  
  CHS, Inc.

- **Jack Odle**  
  Progressive Farmer

- **Alan Kemper**  
  Kemper Farms

- **Joe Swedberg**  
  Hormel Foods

- **Joe Outlaw**  
  Texas A&M University

- **J.B. Penn**  
  Deere & Company

- **Kenneth Roberts**  
  Mondelēz International  
  (formerly Kraft Foods)

- **Mark Scholl**  
  J&M Scholl, Inc.  
  *Vice Chairman*

- **Wendy Wintersteen**  
  Iowa State University

- **Barry Flinchbaugh**  
  Kansas State University  
  *Immediate Past Chairman*

- **Carol Keiser-Long**  
  C-ARC Enterprises

- **Jack Odle**  
  Progressive Farmer

- **Philip Ashcraft**  
  Loveland, CO

- **Richard Crowder**  
  Virginia Tech

- **Richard Morrison**  
  Gilbert, AZ

- **Richard Morrison**  
  Gilbert, AZ

- **Charlene Finck**  
  Farm Journal Media

- **Mary Ledman**  
  Keough Ledman and Associates

- **Paul Hammes**  
  Union Pacific Railroad

- **John Hardin**  
  Hardin Farms

- **Mary Ledman**  
  Keough Ledman and Associates

- **Charlene Finck**  
  Farm Journal Media

- **Carol Keiser-Long**  
  C-ARC Enterprises
Farm Foundation, NFP Board of Directors  FY2013 (May 1, 2012 through April 30, 2013)

Jay Armstrong  
Armstrong Farms  
Chairman  

Barry Flinchbaugh  
Kansas State University  
Immediate Past Chairman  

Greg Heying, Supervalu  
retired  
Resigned October 2012*  

Mark Scholl  
J&M Scholl Inc.  
Vice Chairman  

Sara Wyant  
Agri-Pulse Communications*  

Neil Conklin  
Farm Foundation, NFP  
Ex-officio member  

The Staff of Farm Foundation, NFP  FY2013

Neilson C. Conklin  
President  

Mary M. Thompson  
Vice President, Communications  

Linda R. Singer  
Executive Assistant  

Sandy Young  
Clerical Assistant  

Sheldon R. Jones  
Vice President, Operations  

Vicki R. Liszewski  
Assistant for Finance  

Tom Macciano  
Project Finance Analyst  

Julia Walski (1953-2012)  
Database Coordinator  

Farm Foundation Trustees

Seated from left: Jack Odle, Paul Hammes, William Nelson, Cornelius Gallagher, Carol Keiser-Long, Joe Swedberg, Steve Irsik, Richard Crowder, Jim Borel and Barry Flinchbaugh. Standing from left: Alan Kemper, Mary Keough Ledman, Jay Armstrong, Mark Scholl, Michael Martin, John Hardin Jr., and Phil Ashcraft. Not pictured: Charlene Finck; Claudia Garcia; Dan Glickman; Greg Heying; Gary MacDonald; V. Larkin Martin; Richard Morrison; Joe Outlaw; J.B. Penn; Kenneth Roberts; and Wendy Wintersteen.
This year Farm Foundation celebrated its 80th anniversary of service to agriculture, food systems and rural communities. In the tradition of our founders, Alexander Legge and Frank Lowden, we honored our heritage by examining the challenges that are and will shape the nation’s agriculture and rural communities in the years ahead.

Farm Foundation’s 80th Anniversary Leadership Workshop featured representatives of many of the same value chain sectors represented on the Foundation’s first Board of Trustees.

Presenters were:

- Input suppliers: Jim Walker, Case IH
- Production agriculture: Mark Scholl of J&M Scholl, Inc.
- Finance: Terry Barr of CoBank
- Cooperatives: Christopher Policinski, Land O’Lakes
- Food Service: Jerome Lyman, McDonald’s Corporation
- Education: Michael Martin, Colorado State University
- Media: Orion Samuelson, WGN Radio

“Farmers need to spend more time talking about risk mitigation.”
Terry Barr

“Productivity is the great untold story of U.S. agriculture.”
Christopher Policinski

“Tomorrow’s customer may be much different—a broader, more global market.”
Mark Scholl
Ten global macro trends to watch: the uncertain future in global economic and political events; emerging middle classes; the disaffected youth; the rich/poor divide; the climate challenge; an aging world; urban transitions; people on the move; a more connected world; and China goes global.”

Jerome Lyman

“The pressure on producers will mean minimizing input costs, improving productivity, improving efficiencies and maximizing yields.”

Jim Walker

“It’s important to be right—not to be first.”

Orion Samuelson

“The actual cost of producing higher education per credit has gone down. The difference is the cost has been shifted to households. Education has been made a private, not a public good.”

Mike Martin
The primary product of Farm Foundation, NFP is comprehensive, objective information on economic and public policy issues in agriculture, food systems and rural communities. A non-advocacy organization, Farm Foundation brings people together to examine critical issues, discuss perspectives and options and, perhaps, find common ground on which to build acceptable solutions. Workshops, conferences and Farm Foundation® Forums are among the tools we use to foster the constructive debate that is essential to sound public policy development.

**A Dialogue on Food and Agriculture in the 21st Century**

This multi-year initiative creates opportunities for a full range of stakeholders—producers to consumers—to deliberate on how agriculture will meet the needs of 9 billion people in 2050 while protecting natural resources. The Project Steering Committee has identified four areas of focus: goals and priorities of North American agriculture; the role of science and technology in agriculture; adaptability and resilience in agriculture and the food system; and human capital needs in food and agriculture.

**Influencer Conversations:** In June 2012, the Foundation launched a series of regional conversations for thought leaders to examine views and expectations of the nation’s agriculture and food system. The first meeting was Burlington, VT, followed in April 2013 by a second meeting in Louisville, KY. Sessions are limited to about 40 people to maximize discussion opportunities. The sessions are closed to encourage a frank and open exchange of ideas. Subsequent conversations across the nation in the months ahead will help bring clarity to the nation’s priorities for agriculture and food systems.

**Human Capital in Food and Agriculture:** Two activities over the last year highlight the diversity of issues in the arena of human capital in food and agriculture. In July 2012, Farm Foundation, NFP, in collaboration with AGree, hosted a workshop on the role of foreign-born labor in U.S. agriculture. Over the two-day workshop, farmers, ranchers, farm worker representatives, union officials, food industry
representatives, NGOs and government agencies discussed agriculture’s labor needs, challenges for temporary foreign-born labor, and options to address those challenges. While bringing different perspectives to the table, participants agreed on the need to create a guest worker program that balances the needs of farm employers for short-term workers with the ability of workers to change employers; create a more reliable internal enforcement system; and to work for compromise in any solution between labor, growers, and retailers coupled with political support from consumers seeking a sustainable food system. The workshop summary was widely distributed to stakeholders and policy makers. The informational groundwork and relationships built during the workshop have served well as Congress has turned its attention to immigration reform.

**Human Capital Supply and Demand for Succession Leadership in Agriculture:** This November 2012 workshop brought industry leaders and academics together to discuss the future leadership needs of industry and academia’s role in preparing those leaders. Key issues identified included: the need for stakeholders to collaborate in developing plans to meet human capital demand; the need for open communication between industry leaders and academia to connect what is taught with what is needed in the workplace; and recognition that changing demographics will require new approaches to education and recruitment of a more heterogeneous ethnic population.

**Solutions from the Land:** Collaborative work among diverse stakeholders to develop land-based solutions to issues involving agricultural and forestry production and natural resources management is the focus of Solutions from the Land (SFL). After three years of dialogue among diverse stakeholders, SFL in March 2013 released its first report, *Developing a New Vision for United States Agriculture, Forestry and Conservation*. The report identifies five broad challenges around which future policies, practices and land management approaches might be constructed, and suggests options to address those challenges. The report includes examples of multiple stakeholders—farmers, ranchers, foresters, community leaders, wildlife enthusiasts, hunters and those interested in water quality—working together to identify land-based solutions that yield productivity and natural resource protection. In partnership with The Nature Conservancy, Farm Foundation, NFP is promoting the SFL model and encouraging local stakeholders to build similar land-based collaborations and solutions for challenges in their locales. The United Nations Foundation and Conservation International helped organize the original project.
In addition to the Dialogue Project initiatives, work continues in the Foundation’s major program areas—energy and agriculture; food, agricultural and trade policy; agriculture in the environment; food quality, safety and consumer perceptions; viability of rural regions; and agricultural and food system productivity, research and technology.

Presidential Candidates’ Forum on Food, Agriculture and Rural America: As it did prior to the 2008 Presidential election, Farm Foundation, NFP sought to inform the discussions by inviting the Republican and Democratic Presidential Candidates to identify a representative to discuss their candidate’s platform on food, agriculture and rural issues. The 2012 Forum, a collaboration of the Foundation and the National Association of State Departments of Agriculture, was Sept. 12, 2012, at the World Food Prize Building, Des Moines, Iowa. Nebraska Sen. Mike Johanns represented GOP candidate Mitt Romney, and former Iowa Lt. Governor and former Iowa Secretary of Agriculture Patti Judge represented Democratic candidate Barack Obama. Mike Pearson, host of Iowa Public Televisions’ Market to Market program moderated the discussion.

Animal Products Trade Conference: More than 120 domestic and international industry leaders, analysts, government agency staff and academicians participated in this September 2012 workshop in Washington, D.C. The program examined the effects of free trade agreements on global meat, poultry and dairy trade. The project was a collaboration of Farm Foundation, NFP, USDA’s Economic Research Service, the Larry Combest Endowed Chair for Agricultural Competitiveness, and the S-1043 Regional Research Group.

Global Agricultural Productivity: In 2010, Global Harvest Initiative’s (GHI) inaugural Global Agricultural Productivity® (GAP) report calculated that global agricultural total factor productivity (TFP) must grow by an average annual rate of at least 1.75% to double agricultural output by 2050. The October 2012 GAP report indicated that while TFP is rising at an average annual rate of 1.84%, significant regional differences exist. Achieving the food production needed by 2050 requires improving the productivity of farmers in every major region of the world, and across all scales of agriculture. Farm Foundation collaborates with GHI on productivity projects, including the GAP report.
Farm Foundation® Forums
Since 2006, Farm Foundation has organized these public forums to engage a full range of stakeholders in informed dialogue on food, agricultural and rural policy issues. Participants examine issues, explore and analyze policy options and give voice to new proposals. Speakers provide brief topic summaries with the majority of the two-hour sessions devoted to discussion. Audio of all sessions is posted to the Foundation website after the Forums. This year the reach of two of the live sessions, which take place at the National Press Club in Washington D.C., was expanded with the addition of webcasting. The September 2012 Forum included the release by the Organisation for Economic Cooperation and Development (OECD) of its 2012 Agricultural Policy Monitoring and Evaluation Report. This was the first time OECD did a joint release of the report in Europe and the United States. Other Forum sessions examined: how drought reshapes agriculture and food systems; what the 2012 elections mean for agriculture, food and rural policy; challenges and opportunities for U.S. dairy policy; and the impact of natural gas extraction for rural America.

Social media expands the dialogue, broadens the reach
The toolkit of social media expands opportunities for communication and conversation in the agriculture and food systems. Farm Foundation, NFP uses Twitter to push the word out about events as they occur, and Facebook to encourage thoughtful discussion on timely issues. The Foundation’s blog, AgChallenge2050, provides thought leaders a platform for challenging ideas with new perspectives and viewpoints. The addition of a YouTube site is yet another tool to encourage and deliver objective analysis, constructive dialogue and innovative ideas for food and agriculture.
A program of Farm Foundation, NFP, the Farm Foundation® Round Table is an invitational discussion forum comprised of agricultural and agribusiness leaders from across the food chain and across North America. These leaders meet twice yearly to examine current and developing issues. Programs are designed to explore ideas, analysis and insights that participants may use in their own work. Recent Round Table program topics have included: fostering innovation to feed the world; the future of animal protein products; the politics, economics and science of public lands; and food needs, availability and choices.

Farm Foundation has administered the Round Table since the 1983 retirement of its founders, Charles Dana and Edith Thoman Bennett. The Bennetts originally helped bring together a diverse group of agricultural leaders to advise the Eisenhower Administration on agricultural policy development. Recognizing the value of exchanging ideas and discussions on timely policy issues impacting the business of agriculture, the leaders continued to meet on an informal basis after Eisenhower's term. Those meetings evolved into the Round Table.
Allen R. Rider  
Rider Group Consulting  
Ephrata, PA

Kenneth J. Roberts  
Mondelēz International  
Washington, DC

Martha R. Roberts  
University of Florida  
Tallahassee, FL

Edward (Rob) T. Robinson  
Robinson Meadowbrook  
Waterloo, NE

Paul Rovey  
Rovey Dairy  
Glendale, AZ

Nathan Rudgers  
Farm Credit East  
Batavia, NY

Orion C. Samuelson*  
WGN Radio  
Huntley, IL

Robert D. Scherer*  
Scherer Farms  
Circleville, OH

Mark Scholl  
J&M Scholl, Inc.  
Owensboro, KY

John W. Scott  
Scott Farm  
Gilby, ND

George Seperich  
Arizona State University  
Mesa, AZ

Ernest C. Shea  
Natural Resource Solutions, LLC  
Lutherville, MD

Dan Smalley  
Red Hill Farms  
Guntersville, AL

Roderick N. Stacey  
Verdant Partners, LLC  
Aptos, CA

Bob Stallman  
American Farm Bureau Federation  
Washington, DC

Charles R. Stamp, Jr.  
Deere & Company  
Washington, DC

Charles W. Stenholm  
OFW Law  
Washington, DC

Michael J. Stuart  
Florida Fruit & Vegetable Association  
Maitland, FL

Matt Sutton-Vermeulen  
Unison Resource Company  
Johnston, IA

Joe C. Swedberg  
Hormel Foods  
Austin, MN

Steven G. Tate  
Tate Farms  
Huntsville, AL

Robert L. Thompson*  
Washington, DC

James P. Tobin  
Monsanto Company  
St. Louis, MO

Kip Tom  
Tom Farms, LLC  
Leesburg, IN

Michael Torrey  
Michael Torrey Associates, LLC  
Washington, DC

James K. Trotter  
James Trotter Farms  
Adair, IL

Kerry Tucker  
Nuffer Smith Tucker  
San Diego, CA

Bronson Van Wyck  
Bronson Van Wyck, LLC  
Tuckerman, AR

Ann M. Veneman*  
New York, NY

Donald B. Villwock  
Indiana Farm Bureau  
Indianapolis, IN

Jay Vroom  
CropLife America  
Washington, DC

Lu Achilles Wall*  
McPherson, KS

Jeff Whetstine  
Greensboro, NC

William J. Whitacre  
J.R. Simplot Company  
Boise, ID

Richard F. Wildman  
Agrinetix, LLC  
Rochester, NY

Wendy K. Wintersteen  
Iowa State University  
Ames, IA

Dale E. Wolf*  
Wilmington, DE

Lance Woodbury  
Garden City, KS

Sara R. Wyant  
Ag-Pulse Communications, Inc.  
Camdenton, MO

Clayton Yeutter*  
Hogan Lovells US, LLP  
Washington, DC

Craig Yunker  
CY Farms / Batavia Turf  
Elba, NY

Joe C. Zanger  
Casa de Fruta Orchards  
Hollister, CA
## Audited Consolidated Financial Highlights ($000s)

### Financial Position:

<table>
<thead>
<tr>
<th></th>
<th>April 30, 2013</th>
<th>April 30, 2012</th>
<th>April 30, 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and equivalents</td>
<td>1,069</td>
<td>858</td>
<td>243</td>
</tr>
<tr>
<td>Receivables, net</td>
<td>110</td>
<td>125</td>
<td>184</td>
</tr>
<tr>
<td>Investments (mkt.)</td>
<td>24,341</td>
<td>23,231</td>
<td>24,259</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>17</td>
<td>11</td>
<td>10</td>
</tr>
<tr>
<td>Equipment, net</td>
<td>3</td>
<td>5</td>
<td>8</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>25,540</td>
<td>24,230</td>
<td>24,704</td>
</tr>
<tr>
<td><strong>Liabilities</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>170</td>
<td>159</td>
<td>151</td>
</tr>
<tr>
<td>Short-term grants payable</td>
<td>-</td>
<td>8</td>
<td>20</td>
</tr>
<tr>
<td>Deferred revenue</td>
<td>191</td>
<td>559</td>
<td>110</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>361</td>
<td>726</td>
<td>281</td>
</tr>
<tr>
<td><strong>Unrestricted Net Assets</strong></td>
<td>25,179</td>
<td>23,504</td>
<td>24,423</td>
</tr>
<tr>
<td><strong>Liabilities and Net Assets</strong></td>
<td>25,540</td>
<td>24,230</td>
<td>24,704</td>
</tr>
</tbody>
</table>

### Activities:

<table>
<thead>
<tr>
<th></th>
<th>Fiscal Year 2013</th>
<th>Fiscal Year 2012</th>
<th>Fiscal Year 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>388</td>
<td>224</td>
<td>224</td>
</tr>
<tr>
<td>Program</td>
<td>802</td>
<td>560</td>
<td>617</td>
</tr>
<tr>
<td>Investment return</td>
<td>2,685</td>
<td>164</td>
<td>2,985</td>
</tr>
<tr>
<td>Other</td>
<td>-</td>
<td>-</td>
<td>2</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>3,875</td>
<td>948</td>
<td>3,828</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program</td>
<td>1,549</td>
<td>1,271</td>
<td>1,420</td>
</tr>
<tr>
<td>Management &amp; general</td>
<td>651</td>
<td>595</td>
<td>542</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>2,200</td>
<td>1,866</td>
<td>1,962</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>1,675</td>
<td>(918)</td>
<td>1,866</td>
</tr>
</tbody>
</table>

Memo: Investments - unrealized gain/(loss)

<table>
<thead>
<tr>
<th></th>
<th>Fiscal Year 2013</th>
<th>Fiscal Year 2012</th>
<th>Fiscal Year 2011</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1,321</td>
<td>(444)</td>
<td>1,443</td>
</tr>
</tbody>
</table>
Farm Foundation, NFP leverages its financial and human resources by partnering with private- and public-sector decision makers to explore challenges and opportunities. The Foundation blends its leadership with the intellectual capital of industry, government and academic professionals across the country to develop innovative approaches to address timely issues.

The Foundation’s primary funding source is its endowment established 80 years ago by founders Alexander Legge and Frank Lowden. As demand for Farm Foundation’s work grows, we expand our impact through an annual fund drive and project-specific funding. Annual fund contributions provide unrestricted support for ongoing Foundation operations and programs. Project-specific funding is from a variety of sources—individuals, agribusinesses, government agencies, other foundations and NGOs. These donors recognize the importance of the Foundation’s unique work, as well as the Foundation’s unwavering focus on non-advocacy and objectivity.

We acknowledge the generous support of all donors.

**FY2013 Annual Fund**

$286,826 (Goal: $200,000)

Development Committee: Co-chairs J.B. Penn and John Hardin Jr., Madeline Mellinger, Carol Keiser-Long and Mark Darrington.

<table>
<thead>
<tr>
<th>Chairman’s Table - $10,000 or more</th>
<th>Development Committee: Co-chairs J.B. Penn and John Hardin Jr., Madeline Mellinger, Carol Keiser-Long and Mark Darrington.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Elanco Animal Health</td>
<td>DuPont</td>
</tr>
<tr>
<td>Deere &amp; Company</td>
<td>MacDon Industries Ltd.</td>
</tr>
<tr>
<td>Wal-Mart Stores, Inc.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>President’s Team - $5,000 - $9,999</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Agri-Pulse Communications</td>
<td>MetLife Foundation</td>
</tr>
<tr>
<td>American Farm Bureau Federation</td>
<td>Monsanto</td>
</tr>
<tr>
<td>BASF Plant Science LLC</td>
<td>National Corn Growers Association</td>
</tr>
<tr>
<td>CHS Foundation</td>
<td>Nuffer Smith Tucker</td>
</tr>
<tr>
<td>J.R. Simplot Company</td>
<td>Syngenta Seeds</td>
</tr>
<tr>
<td>Edward (Rob) T. Robinson</td>
<td>Truth About Trade &amp; Technology</td>
</tr>
</tbody>
</table>
Catalysts
$2,500 - $4,999
Agrinetix, LLC
ARC Communications, Inc.
Armstrong Farms
Bank of America
James C. Borel
Cheri DeJong
Ann P. Duignan
W.H. Dunklin & Son, Inc.
Steve Hageman
John D. Hardin, Jr.
Steve Irsik
John Kautz Farms
Ewell Long
Gary MacDonald
V. Larkin Martin
Madeline Mellinger
NebraskaLand National Bank
R.D. Offutt Company - Midwest
Joe C. Swedberg
Union Pacific Railroad

Bennett Sustaining Members
$1,000 - $2,499
Jay T. Akridge
Eric Anderson
Philip W. Ashcraft
Ayco Charitable Foundation
Nicholas C. Babson
Bestfor Farms
William T. Boehm
Call Farms, Inc.
Charles Ahlem Ranch
CropLife America
Richard T. Crowder
Mark L. Darrington
Daniel M. Dooley
Rebecca C. Doyle
Televet DTN, LLC
Dudden Elevator, Inc.
Association of Equipment Manufacturers
Charlene Finck
Barry L. Flinchbaugh
Grant 4-D Farms
Dan Glickman
Ronald D. Green
Steve A. Halbrook
Paul E. Hammers
Hancock Land Company
Henderson Communications LLC
Greg C. Heying
Hillier Consulting & Management
George Hoffman
Indiana Farm Bureau
Carol Keiser-Long
J & L Lerwick Ltd. Partnership
Ann Jorgensen
Keithly-Williams Seeds
Alan Kemper
Keough Ledman & Associates
Victor L. Lechtenberg
Urban C. Lehner
Eli Lilly and Company
Martin Farm
Michael V. Martin
McClure Farms LLC
Sean McMahon
Richard N. Morrison
Natural Resources Solutions LLC
Ohio Farm Bureau Federation
John C. Owens
Paul M. Patterson
J.B. Penn
Robert W. Porter
Cheryl Queen
Allen R. Rider
Martha R. Roberts
George Seperich
Bob Stallman
Charles R. Stamp, Jr.
Charles W. Stenholm
Strategic Conservation Solution LLC
James P. Tobin
Tom Farms LLC
Michael Torrey
U.S. Bank
Bronson Van Wyck
Verdant Partners, LLC
Villwock Farms
Wendy K. Wintersteen
Lance Woodbury
Sara R. Wyant
Clayton Yeutter

Venture Partners
$750 - $999
Advanced Economic Solutions
Agricultural Investment Associates, Inc.
Gary H. Baise
Emmett Barker
Bay Branch Farms, Inc.
Elizabeth Bechdol
Mary J. Boote
Gale A. Buchanan
Donald C. Coston
Farmers National Company
John C. Fisher
John C. Foltz
Cornelius L. Gallagher
Larry L. Groce
Richard C. Hahn
Jim Hauge
David M. Hill
J&M Scholl, Inc.
JorgAnna Farms
Andrew W. LaVigne
Mary Keough Ledman
Tsosie Lewis
Mastead Farms, Ltd.
Mark R. McLellan
William C. Motes
Garry L. Niemeyer
Bill Northey
Ohio State University
Joe L. Outlaw
Paul Rovey Dairy
Raymond James Charitable Endowment Fund
Richards Land Company
Nathan Rudgers
John W. Scott
TALYCOED II
Tate Farms
Robert L. Thompson
University of Manitoba
Jeff Whetstine
Craig Yunker

Up to $749
Roger Allbee
Animal Health Institute
Walter J. Armbruster
Varel G. Bailey
John R. Block
Garth W. Boyd
Joe Brasher
William Buckner
Neilson C. Conklin
Cultivian Ventures
Thomas C. Dorr
Robert A. Easter
Ed Eggers
Richard G. Fritz
John Charles Foltz, Sr.
Robert L. Foster
Patricia C. Hipple
Bill Horan
Hormel Foods Corp.
Allan R. Johnson
A.G. Kawamura
Key and Company, LLC
Ejnar A. Knudsen, III
Gregory P. Krissek
Robert C. Lanphier, III
William J. Loughmiller
Bradley D. Lubben
Cecil B. Medders
Jim Moseley Farms, Inc.
Owen J. Newlin
Nuffer Smith Tucker
O.C.S. Associates
Charles E. O’Brien
Jack Odle
Brian T. Oleson
Hope Pjesky
Red Hill Farms
Scherer Farms
Roderick N. Stacey
Matt Sutton-Vermeulen
Mary M. Thompson
James K. Trotter
United Soybean Board

University of Arizona
Ann M. Veneman
Donald B. Villwock
Howard J. Vitek
Joe C. Zanger

Annual Fund In-Kind Support
Agri-Pulse Communications
Jay Armstrong
Truth About Trade & Technology
CHS Foundation
Mark L. Darrington
Rebecca C. Doyle
Elanco Animal Health
Barry L. Flinchbaugh
Dan R. Glickman
Hormel Foods Corporation
Ann Jorgensen
John H. Kautz
Carol Keiser-Long
Vicki Liszewski
Ewell Long
William J. Loughmiller
Madeline Mellinger
Garry L. Niemeyer
Nuffer Smith Tucker
Kenneth L. Peoples
Edward (Rob) T. Robinson
Orion C. Samuelson
Ernest C. Shea
Dan Smalley
Charles W. Stenholm
Steven G. Tate
Sara R. Wyant

Project Specific Funding
Farm Foundation, NFP seeks funding for specific projects from a variety of sources, including individuals, agribusinesses, government agencies, other foundations, commodity organizations and NGOs. These donors recognize the importance of Farm Foundation’s unique work and the Foundations’ unwavering focus on non-advocacy and objectivity. We acknowledge their generous support.

A G ree
Bank of America
Council for Agricultural Science and Technology
Charleston Orwig (in-kind)
Climate Nexus (in-kind)
DuPont
Global Harvest Initiative
The Bill and Melinda Gates Foundation
Steve Hageman
Thayne Larson
Samuel Roberts Noble Foundation (in-kind)
The Nature Conservancy
USDA Agricultural Marketing Service
USDA Economic Research Service
USDA Natural Resources Conservation Service